# Supplement to "Condorcet meets Ellsberg" 

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Appendix SA contains the two extensions mentioned in the main text. Appendix SB provides the details of the algebra omitted from the proofs.

## Appendix SA: Extensions

## SA. 1 Directly updating on the pivotal event

In this subsection, I assume that each voter directly updates her set of priors conditional on being pivotal. While this assumption is without loss of generality for SEU voters, it implies different behavior for MEU voters. Theorem SA. 1 extends Theorem 1 to this setting.

I consider games as in Section 3 except that I restrict attention to $R_{a}=\left\{r_{a}\right\}$ and $R_{b}=\left\{r_{b}\right\}$. Instead of updating only on her signal, each voter also updates conditional on being pivotal. Her set of posteriors after observing signal $t$ equals the set $\hat{\Pi}_{t}$, where $\hat{\pi}_{t} \in \hat{\Pi}_{t}$ if and only if there exists $\pi \in \Pi$ so that $\hat{\pi}_{t}(\cdot)=\pi\left(\cdot \mid t_{i}=t\right.$, piv, $\left.\sigma_{-i}\right)$. In particular, the marginal probability of $a$ conditional on $t_{i}=t$ and being pivotal is in the range $\left[\underline{q}_{t}(\sigma), \bar{q}_{t}(\sigma)\right]$ where

$$
\underline{q}_{t}(\sigma)=\frac{\underline{p}_{t} \operatorname{Pr}\left(\operatorname{piv} \mid a, \sigma_{-i}\right)}{\underline{p}_{t} \operatorname{Pr}\left(\operatorname{piv} \mid a, \sigma_{-i}\right)+\left(1-\underline{p}_{t}\right) \operatorname{Pr}\left(\operatorname{piv} \mid b, \sigma_{-i}\right)}
$$

and

$$
\bar{q}_{t}(\sigma)=\frac{\bar{p}_{t} \operatorname{Pr}\left(\operatorname{piv} \mid a, \sigma_{-i}\right)}{\bar{p}_{t} \operatorname{Pr}\left(\text { piv } \mid a, \sigma_{-i}\right)+\left(1-\bar{p}_{t}\right) \operatorname{Pr}\left(\operatorname{piv} \mid b, \sigma_{-i}\right)} .
$$

After observing signal $t$, voter $i$ chooses her strategy to maximize

$$
\hat{V}_{t}\left(\hat{\sigma}, \sigma_{-i}\right)=\min _{q \in\left[\underline{q}_{t}(\sigma), \bar{q}_{t}(\sigma)\right]} q \hat{\sigma}(A)+(1-q) \hat{\sigma}(B) .
$$

When $\bar{p}>\underline{p}, \hat{V}_{t}\left(\cdot, \sigma_{-i}\right)$ is an affine transformation of $V_{t}\left(\cdot, \sigma_{-i}\right)$ if and only if $\theta_{a}(\sigma)=$ $\theta_{b}(\sigma)$; in general, they have different maximizers. Consequently, the best response to $\sigma_{-i}$ according $V_{t}(\cdot)$ may differ from that according $\hat{V}_{t}(\cdot)$. Any collection $\hat{\Gamma}=(I,[\underline{p}, \bar{p}], T$, $r_{a}, r_{b}$ ) defines an ambiguous pivotal voting game if players maximize $\hat{V}_{t}(\cdot)$ rather than

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$V_{t}(\cdot)$. An equilibrium for such a game is as in the main text, except $V_{t}\left(\hat{\sigma}, \sigma_{-i}\right)$ is replaced by $\hat{V}_{t}\left(\hat{\sigma}, \sigma_{-i}\right)$. Theorem 1 holds as stated when considering ambiguous pivotal voting games rather than ambiguous voting games.

Theorem SA.1. Any symmetric equilibrium to an ambiguous pivotal voting game where voters lack confidence does not have correct expected winners.

Proof. For the sake of contradiction, suppose that $\sigma$ is a symmetric equilibrium where $\tau_{A}(\sigma \mid a)>\frac{1}{2}$ and $\tau_{B}(\sigma \mid a)>\frac{1}{2}$. Note that $\hat{V}_{t}\left(\hat{\sigma} ; \sigma_{-i}\right)=W_{t}\left(\hat{\sigma}(A) ; \sigma_{-i}\right)$ where

$$
W_{t}\left(s ; \sigma_{-i}\right)=\min _{p \in\left[\underline{p}_{t}, \bar{p}_{t}\right]} \frac{p \operatorname{Pr}\left(\text { piv } \mid a, \sigma_{-i}\right) s+(1-p) \operatorname{Pr}\left(\operatorname{piv} \mid b, \sigma_{-i}\right)(1-s)}{p \operatorname{Pr}\left(\operatorname{piv} \mid a, \sigma_{-i}\right)+(1-p) \operatorname{Pr}\left(\operatorname{piv} \mid b, \sigma_{-i}\right)} .
$$

The superdifferential of $W_{t}$ equals

$$
\partial W_{t}\left(s ; \sigma_{-i}\right)= \begin{cases}\left\{\frac{\underline{p}_{t} \operatorname{Pr}\left(p i v \mid a, \sigma_{-i}\right)-\left(1-\underline{p}_{t}\right) \operatorname{Pr}\left(p i v \mid b, \sigma_{-i}\right)}{\underline{p}_{t} \operatorname{Pr}\left(p i v \mid a, \sigma_{-i}\right)+\left(1-\underline{p}_{t}\right) \operatorname{Pr}\left(p i v \mid b, \sigma_{-i}\right)}\right\} & \text { if } s>\frac{1}{2} \\ \left\{\frac{p \operatorname{Pr}\left(p i v \mid a, \sigma_{-i}\right)-(1-p) \operatorname{Pr}\left(p i v \mid b, \sigma_{-i}\right)}{p \operatorname{Pr}\left(p i v \mid a, \sigma_{-i}\right)+(1-p) \operatorname{Pr}\left(p i v \mid b, \sigma_{-i}\right)}: p \in\left[\underline{p}_{t}, \bar{p}_{t}\right]\right\} & \text { if } s=\frac{1}{2} \\ \left\{\frac{\bar{p}_{t} \operatorname{Pr}\left(p i v \mid a, \sigma_{-i}\right)-\left(1-\bar{p}_{t}\right) \operatorname{Pr}\left(p i v \mid b, \sigma_{-i}\right)}{\bar{p}_{t} \operatorname{Pr}\left(p i v \mid a, \sigma_{-i}\right)+\left(1-\bar{p}_{t}\right) \operatorname{Pr}\left(p i v \mid b, \sigma_{-i}\right)}\right\} & \text { if } s<\frac{1}{2}\end{cases}
$$

This implies that $s=0$ is the only optimum of $W_{t}$ if and only if

$$
\frac{\bar{p}_{t}}{1-\bar{p}_{t}}<\frac{\operatorname{Pr}\left(\operatorname{piv} \mid b, \sigma_{-i}\right)}{\operatorname{Pr}\left(\operatorname{piv} \mid a, \sigma_{-i}\right)},
$$

that any $s \in\left[0, \frac{1}{2}\right]$ is an optimum of $W_{t}$ if

$$
\frac{\bar{p}_{t}}{1-\bar{p}_{t}}=\frac{\operatorname{Pr}\left(\operatorname{piv} \mid b, \sigma_{-i}\right)}{\operatorname{Pr}\left(\operatorname{piv} \mid a, \sigma_{-i}\right)},
$$

that $s=\frac{1}{2}$ is the only optimum of $W_{t}$ if and only if

$$
\frac{\underline{p}_{t}}{1-\underline{p}_{t}}<\frac{\operatorname{Pr}\left(\operatorname{piv} \mid b, \sigma_{-i}\right)}{\operatorname{Pr}\left(\operatorname{piv} \mid a, \sigma_{-i}\right)}<\frac{\bar{p}_{t}}{1-\bar{p}_{t}},
$$

that any $s \in\left[\frac{1}{2}, 1\right]$ is an optimum of $W_{t}$ if

$$
\frac{\underline{p}_{t}}{1-\underline{p}_{t}}=\frac{\operatorname{Pr}\left(\operatorname{piv} \mid b, \sigma_{-i}\right)}{\operatorname{Pr}\left(\operatorname{piv} \mid a, \sigma_{-i}\right)},
$$

and that $s=1$ is the only optimum of $W_{t}$ if and only if

$$
\frac{\underline{p}_{t}}{1-\underline{p}_{t}}>\frac{\operatorname{Pr}\left(\operatorname{piv} \mid b, \sigma_{-i}\right)}{\operatorname{Pr}\left(\operatorname{piv} \mid a, \sigma_{-i}\right)}
$$

Label $\bigcap_{t \in T}\left[\underline{p}_{t}, \bar{p}_{t}\right]=\left[\underline{p}_{1}, \bar{p}_{2}\right]$, noting that $\underline{p}_{t} \leq \underline{p}_{1}$ and $\bar{p}_{t} \geq \bar{p}_{2}$ for all $t \in T$. By symmetry, all voters perceive the same strategies of others, so fix any $i$ and consider $\beta=\operatorname{Pr}\left(p i v \mid b, \sigma_{-i}\right) / \operatorname{Pr}\left(p i v \mid a, \sigma_{-i}\right)$. If $\beta<\bar{p}_{2} /\left(1-\bar{p}_{2}\right)$, then for all $t \in T, \beta<\bar{p}_{t} /\left(1-\bar{p}_{t}\right)$,
so $\sigma(t)(A) \geq \frac{1}{2}$ by the above. Conclude that $\tau_{B}(\sigma \mid b) \leq \frac{1}{2}$, a contradiction. Finally, if $\beta>\underline{p}_{1} /\left(1-\underline{p}_{1}\right)$, then for all $t \in T, \beta>\underline{p}_{t} /\left(1-\underline{p}_{t}\right)$, so $\sigma(t)(A) \leq \frac{1}{2}$ by the above. Conclude that $\tau_{A}(\sigma \mid a) \leq \frac{1}{2}$, a contradiction. These cases are mutually exhaustive and both result in a contradiction. Therefore, it is impossible that $\tau_{A}(\sigma \mid a)>\frac{1}{2}$ and $\tau_{B}(\sigma \mid b)>\frac{1}{2}$, completing the proof.

## SA. 2 Ambiguity about likelihoods

Voters assign a marginal probability to $a$ between $\underline{p}$ and $\bar{p}$, where $0<\underline{p} \leq \bar{p}<1$. Conditional on state $s$, the signal that voter $i$ observes is distributed according to one of the distributions in the set $R_{s}$, where each $R_{s}$ is a closed, convex, nonempty set of probability distributions over $T$. Formally, $\pi \in \Pi$ if and only if there exists a $p \in[\underline{p}, \bar{p}]$ and an $r_{s}$ in the convex hull of $\left\{\bigotimes_{i \in I} r_{s, i}: r_{s, i} \in R_{s} \forall i \in I\right\}$ for each $s \in S$ so that

$$
\pi(a, t)=p r_{a}(t) \quad \text { and } \quad \pi(b, t)=(1-p) r_{b}(t)
$$

for all $(s, t) \in \Omega$.
Voters form a set of posteriors by updating each measure in $\Pi$ according to Bayes rule. Denoting the vector of signals seen by other voters as $t_{-i}$, Bayes rule gives that $\pi_{t}$ is an extreme point of $\Pi\left(\cdot \mid t_{i}=t\right)$ if and only if there exists $p \in\left\{\underline{p}_{t}, \bar{p}_{t}\right\}$ as well as an $r_{a, i} \in R_{a}$ and an $r_{b, i} \in R_{b}$ for every $i \in I$ so that

$$
\pi_{t}\left(a, t, t_{-i}\right)=p \prod_{j \neq i} r_{a, j}\left(t_{j}\right) \quad \text { and } \quad \pi_{t}\left(b, t, t_{-i}\right)=(1-p) \prod_{j \neq i} r_{b, j}\left(t_{j}\right)
$$

for every $(s, t) \in \Omega$, where

$$
\bar{p}_{t}=\frac{\bar{r}_{a, t} \bar{p}}{\bar{r}_{a, t} \bar{p}+\underline{r}_{b, t}(1-\bar{p})}
$$

and

$$
\underline{p}_{t}=\frac{\underline{r}_{a, t} \underline{p}}{\underline{r}_{a, t} \underline{p}+\bar{r}_{b, t}(1-\underline{p})}
$$

for $\bar{r}_{a, t}=\max _{r_{a} \in R_{a}} r_{a}(t), \underline{r_{b, t}}=\min _{r_{b} \in R_{b}} r_{b}(t), \underline{r}_{a, t}=\min _{r_{a} \in R_{a}} r_{a}(t)$, and $\bar{r}_{b, t}=\max _{r_{b} \in R_{b}} r_{b}(t)$. Say that $\left(r_{a, i}^{\sigma}, r_{b, i}^{\sigma}\right)_{i \in I}$ is a minimizing likelihood for a strategy profile $\sigma$ if for every $t \in T$, there is a minimizer of $V_{t}\left(\sigma_{i}, \sigma_{-i}\right), \pi_{t}^{\prime}$, that has the form $\pi_{t}^{\prime}\left(a, t, t_{-i}\right)=p \prod_{j \neq i} r_{a, j}^{\sigma}\left(t_{j}\right)$ and $\pi_{t}^{\prime}\left(b, t, t_{-i}\right)=(1-p) \prod_{j \neq i} r_{b, j}^{\sigma}\left(t_{j}\right)$ for some $p \in(0,1)$.

Lemma SA.2. If $\sigma$ is a strategy profile, then there exists a minimizing likelihood $\left(r_{a, i}^{\sigma}, r_{b, i}^{\sigma}\right)_{i \in I}$ for $\sigma$. If $\sigma$ is symmetric, then this likelihood can be taken to be symmetric, i.e., $r_{a, i}^{\sigma}=r_{a, j}^{\sigma}=r_{a}^{\sigma}$ and $r_{b, i}^{\sigma}=r_{b, j}^{\sigma}=r_{b}^{\sigma}$ for every $i, j \in I$.

Proof. Fix an arbitrary voter $i$, a signal $\tau \in T$, and another voter $j \in I \backslash\{i\}$. For an arbitrary likelihood $\left(r_{a, k}\right)_{k \in I \backslash\{i\}}$, voter $i$ 's interim utility conditional on state $a$ and signal $\tau$
can be written as

$$
\begin{aligned}
\mathbb{E}\left[u_{i} \mid a, \sigma, \tau\right]= & f\left(\sigma_{-i,-j},\left(r_{a, k}\right)_{k \in I \backslash\{i, j\}}\right)+\sum_{t \in T} r_{a, j}(t) \sigma_{j}(t)(A) \\
& \times\left[\sigma_{i}(\tau)(A) \operatorname{Pr}\left(n-1 \text { voters in } I \backslash\{i, j\} \text { vote for } A \mid\left(r_{a, k}\right)_{k \in I \backslash\{i, j\}}, \sigma_{-i-j}\right)\right. \\
& \left.+\sigma_{i}(\tau)(B) \operatorname{Pr}\left(n \text { voters in } I \backslash\{i, j\} \text { vote for } A \mid\left(r_{a, k}\right)_{k \in I \backslash\{i, j\}}, \sigma_{-i-j}\right)\right]
\end{aligned}
$$

where $f(\cdot)$ is the probability that $n+1$ voters in $I \backslash\{i, j\}$ vote for $A$, given their strategies and the distribution of signals. Therefore, for all $\tau \in T$, any $r_{a, j}$ that minimizes $\sum_{t \in T} r_{a, j}(t) \sigma_{j}(t)(A)$ minimizes $\mathbb{E}\left[u_{i} \mid a, \sigma, \tau\right]$ regardless of the other likelihoods. Similar rewriting is possible for $b$, resulting in $r_{b, j}$ minimizing $\sum_{t \in T} r_{b, j}(t) \sigma_{j}(t)(B)$.

For each $j$, pick an arbitrary

$$
r_{a, j}^{\sigma} \in \arg \min _{r_{a} \in R_{a}} \sum_{t \in T} r_{a}(t) \sigma_{j}(t)(A)
$$

and an arbitrary

$$
r_{b, j}^{\sigma} \in \arg \min _{r_{b} \in R_{b}} \sum_{t \in T} r_{b}(t) \sigma_{j}(t)(B) .
$$

Given the above observation, the collection $\left(r_{a, k}^{\sigma}, r_{b, k}^{\sigma}\right)_{k \in I \backslash \backslash i\}}$ is a minimizing likelihood. If $\sigma$ is symmetric, then it is without loss to take $r_{a, j}^{\sigma}=r_{a, k}^{\sigma}$ and $r_{b, j}^{\sigma}=r_{b, k}^{\sigma}$ for all $j, k \in I$ since $\arg \min _{r_{a} \in R_{a}} \sum_{t \in T} r_{a}(t) \sigma_{j}(t)(A)=\arg \min _{r_{a} \in R_{a}} \sum_{t \in T} r_{a}(t) \sigma_{k}(t)(A)$ (and similarly for $b$ ), completing the proof.

Theorem SA.3. If voters lack confidence and $\sigma$ is a symmetric equilibrium, then for any distribution of signals $r_{a}^{*}, r_{b}^{*}$, expected winners are not correct.

Proof. Apply Lemma SA.2. Follow the arguments of Theorem 1 in the main text using the minimizing collection of likelihoods rather than $r_{a}, r_{b}$ to establish that $\sigma(t)(A)>\frac{1}{2}$ implies $\sigma\left(t^{\prime}\right)(A) \geq \frac{1}{2}$ for all $t^{\prime} \in T$. Conclude that for any distribution $r_{a}^{*}, r_{b}^{*}, \tau_{A}(\sigma \mid a)>\frac{1}{2}$ implies $\tau_{A}(\sigma \mid b)>\frac{1}{2}$, where $\tau$ uses $r_{a}^{*}, r_{b}^{*}$.

## Appendix SB: Algebra

## SB. 1 Algebra for the proof of Theorem 1

Let $f(m, p, n)=\binom{n}{m} p^{m}(1-p)^{n-m}$, noting that

$$
\begin{aligned}
\frac{\partial f}{\partial p} & =\binom{n}{m}\left[m p^{m-1}(1-p)^{n-m}-(n-m) p^{m}(1-p)^{n-m-1}\right] \\
& =n\binom{n-1}{m-1}\left[p^{m-1}(1-p)^{n-m}-p^{m}(1-p)^{n-m-1}\right] \\
& =n[f(m-1, p, n-1)-f(m, p, n-1)]
\end{aligned}
$$

if $1<m<n$ and that $\partial f(n, p, n) / \partial p=n p^{n-1}=n f(n-1, p, n-1)$. Write

$$
\theta_{a}(\sigma)=\sum_{m=n+1}^{2 n} f\left(m, \tau_{A}(\sigma \mid a), 2 n\right)
$$

and conclude that

$$
\begin{aligned}
\left.\frac{\partial \theta_{a}}{\partial \tau_{A}(\sigma \mid a)}\right|_{\tau_{A}(\sigma \mid a)=p} & =2 n\left\{\sum_{m=n+1}^{2 n-1}[f(m-1, p, 2 n-1)-f(m, p, 2 n-1)]\right. \\
& +f(2 n-1, p, 2 n-1)\} \\
& =2 n\{[f(n, p, 2 n-1)-f(2 n-1, p, 2 n-1)]+f(2 n-1, p, 2 n-1)\} \\
& =(2 n) f(n, p, 2 n-1)
\end{aligned}
$$

Since $\rho_{s}(\sigma)=\binom{2 n}{n} \tau_{c}(\sigma \mid s)^{n}\left(1-\tau_{c}(\sigma \mid s)\right)^{n}$, it follows that

$$
\begin{aligned}
\left.\frac{\partial p_{s}}{\partial \tau_{c}(\sigma \mid S)}\right|_{\tau_{c}(\sigma \mid s)=t} & =2 n[f(n-1 ; t, 2 n-1)-f(n ; t, 2 n-1)] \\
& =2 n\binom{2 n-1}{n-1}\left[p^{n-1}(1-p)^{n}-p^{n}(1-p)^{n-1}\right] \\
& =(1-2 p) 2 n\binom{2 n-1}{n-1} p^{n-1}(1-p)^{n-1}
\end{aligned}
$$

Therefore, the $\rho_{S}(\sigma)$ decreases as the vote share of the candidate with the most votes in state $s$ increase. Combining yields

$$
\begin{aligned}
\left.\frac{\partial\left[2 \theta_{a}+\rho_{a}\right]}{\partial \tau_{A}(\sigma \mid a)}\right|_{\tau_{A}(\sigma \mid a)=p} & =(2 n)[2 f(n, p, 2 n-1)+f(n-1 ; t, 2 n-1)-f(n ; t, 2 n-1)] \\
& =(2 n)[2 f(n, p, 2 n-1)+f(n-1 ; t, 2 n-1)]>0
\end{aligned}
$$

## SB. 2 Algebra for the proof of Theorem 3

Define $f_{o}(t, m)=\binom{2 m+1}{m} t^{m}(1-t)^{m+1}+\binom{2 m+1}{m+1} t^{m+1}(1-t)^{m}$ and $f_{e}(t, m)=\binom{2 m}{m} t^{m}(1-t)^{m}$. Write

$$
\rho_{A, s}+\rho_{B, s}=\sum_{i=0}^{n} f\left(2 i ; \tau_{\varnothing}, 2 n\right) f_{e}\left(\tau_{A}^{*}, i\right)+\sum_{i=0}^{n-1} f\left(2 i+1 ; \tau_{\varnothing}, 2 n\right) \frac{1}{2} f_{o}(t, i)
$$

Since $\binom{2 m+1}{m}=\binom{2 m+1}{m+1}, f_{o}(t, m)$ can be rewritten as $f_{o}(t, m)=\binom{2 m+1}{m} t^{m}(1-t)^{m}$.
To see that $\rho_{A, s}+\rho_{B, s}$ decreases in $\left|\tau_{A}^{*}-\frac{1}{2}\right|$, note that $\frac{\partial f_{e}}{\partial t}=(1-2 t) m^{2}\binom{2 m}{m} t^{m-1} \times$ $(1-t)^{m-1}$ and $\frac{\partial f_{o}}{\partial t}=(1-2 t) m^{2}\binom{2 m+1}{m} t^{m-1}(1-t)^{m-1}$, establishing the result.

I turn now to establishing that it increases in $\tau_{\varnothing}$. I first show that every term is increasing. To see $f_{e}(t, m)>\frac{1}{2} f_{o}(t, m)$,

$$
\begin{aligned}
\frac{2 f_{e}(t, m)}{f_{o}(t, m)} & =\frac{2\binom{2 m}{m} t^{m}(1-t)^{m}}{\binom{2 m+1}{m} t^{m}(1-t)^{m}} \\
& =\frac{2 \frac{(2 m)!}{m!m!}}{\frac{(2 m+1)!}{m!m+1!}}=\frac{2 m+2}{2 m+1}>1
\end{aligned}
$$

and to see $\frac{1}{2} f_{o}(t, m)>f_{e}(t, m+1)$,

$$
\begin{aligned}
\frac{f_{o}(t, m)}{2 f_{e}(t, m+1)} & =\frac{\binom{2 m+1}{m} t^{m}(1-t)^{m}}{2\binom{2 m+2}{m+1} t^{m+1}(1-t)^{m+1}} \\
& =\frac{\frac{(2 m+1)!}{m!(m+1)!}}{2 \frac{(2 m+2)!}{(m+2)!(m+1)!} t(1-t)}=\frac{(m+1)(m+2)}{2(2 m+2) t(1-t)} \\
& >\frac{(m+1)(m+2)}{(2 m+2) \frac{1}{2}}=m+2>1
\end{aligned}
$$

To conclude that $\rho_{A, s}+\rho_{B, s}$ increases in $\tau_{\varnothing}^{*}$, use the following lemma.
Lemma SB. 1. If $f:[0,1] \rightarrow \mathbb{R}$ is a weakly increasing (decreasing) simple function and $\pi$ first order stochastically dominates $\pi^{\prime}$, then $\int f d \pi \geq \int f d \pi^{\prime}\left(\int f d \pi \leq \int f d \pi^{\prime}\right)$.

Proof. Consider a weakly increasing, simple function $f$. Proceed by induction on the number of distinct values of $f, n$. If $f$ is constant, then $\int f d \pi=\int f d \pi^{\prime}$. Now let $n \geq 2$ and suppose that $\int g d \pi \geq \int g d \pi^{\prime}$ whenever $g$ takes $n-1$ distinct values. Suppose $f$ takes $n$ distinct values, with values $x_{1}, x_{2}, \ldots, x_{n}$ on the intervals $E_{1}, \ldots, E_{n}$ (where $z_{i} \in E_{i}$ and $z_{i+1} \in E_{i+1}$ implies $z_{i}<z_{i+1}$ ). Then let $g$ take values $x_{1}, x_{2}, \ldots, x_{n-1}$ on the intervals $E_{1}, \ldots, E_{n-1} \cup E_{n}$, respectively. Then $f=g+\left(x_{n}-x_{n-1}\right) \chi_{E_{n}}$, where $\chi_{E}(z)$ equals 1 if $z \in E$ and 0 otherwise. By the induction hypothesis, $\int g d \pi \geq \int g d \pi^{\prime}$ and

$$
\int \chi_{E_{n}} d \pi=\pi\left(E_{n}\right) \geq \pi^{\prime}\left(E_{n}\right)=\int \chi_{E_{n}} d \pi^{\prime}
$$

by first order stochastic domination (FOSD). Since

$$
\begin{aligned}
\int f d \pi & =\int\left(g+\left(x_{n}-x_{n-1}\right) \chi_{E_{n}}\right) d \pi \\
& =\int g d \pi+\int\left(x_{n}-x_{n-1}\right) \chi_{\left(e_{n-1}\right]} d \pi \\
& \geq \int g d \pi^{\prime}+\int\left(x_{n}-x_{n-1}\right) \chi_{\left(e_{n-1}\right]} d \pi^{\prime}=\int f d \pi^{\prime}
\end{aligned}
$$

the result holds when $f$ takes $n$ distinct values. Consequently, it holds for all simple functions. Similar arguments establish the other part of the result when $f$ is weakly decreasing rather than weakly increasing.

To see that utility in $a$ is larger than $b$ if $\left(1-p_{t}\right) / p_{t}<\left(\rho_{A a}+\rho_{B a}\right) /\left(\rho_{B b}+\rho_{A b}\right)$ and a $t$-voter plays $(A, \alpha)$ if and only if $\alpha \leq 1+\left(\theta_{a}-\theta_{b}\right) /\left(\bar{\rho}_{A, a}+\rho_{A, b}\right)=\alpha_{A}^{*}$, note that

$$
\begin{aligned}
(1-\alpha) \rho_{A, a}+\theta_{a} & \geq \theta_{b}-(1-\alpha) \rho_{A, b} \\
-\alpha & \geq \frac{\theta_{b}-\theta_{a}}{\rho_{A, a}+\rho_{A, b}}-1 \\
\alpha & \leq 1+\frac{\theta_{a}-\theta_{b}}{\rho_{A, a}+\rho_{A, b}}=\alpha_{A}^{*} .
\end{aligned}
$$

To see that utility in $a$ is larger than $b$ if $\left(1-\bar{p}_{t}\right) / \bar{p}_{t}>\left(\rho_{A a}+\rho_{B a}\right) /\left(\rho_{B b}+\rho_{A b}\right)$ and a $t$-voter plays $(B, \alpha)$ if and only if $\alpha_{B}^{*}=1+\left(\theta_{b}-\theta_{a}\right) /\left(\rho_{B, b}+\rho_{B, a}\right) \leq \alpha$, note that

$$
\begin{aligned}
-(1-\alpha) \rho_{B, a}+\theta_{a} & \geq \theta_{b}+(1-\alpha) \rho_{B, b} \\
\theta_{a}-\theta_{b} & \geq(1-\alpha)\left[\rho_{B, b}+\rho_{B, a}\right] \\
\frac{\theta_{a}-\theta_{b}}{\rho_{B, b}+\rho_{B, a}}-1 & \geq-\alpha \\
\alpha_{B}^{*}=1+\frac{\theta_{b}-\theta_{a}}{\rho_{B, b}+\rho_{B, a}} & \leq \alpha .
\end{aligned}
$$

To see that $U(p, m)$ increases in $p$ if $p \geq \frac{1}{2}$, note that $F(k ; p, m)=(m-k)\binom{m}{k} \times$ $\int_{0}^{1-p} t^{m-k-1}(1-t)^{k} d t$ so $\frac{\partial F}{\partial k}=-(m-k)\binom{m}{k}(1-p)^{m-k} p^{k}$. This implies that $1-F(k ; p, m)$ increases in $p$, immediately establishing the result if $m$ is even. Note that $\frac{\partial f(m / 2 ; p, m)}{\partial p}=$ $\binom{m}{m / 2} m^{2} p^{m-1}(1-p)^{m-1}(2 p-1)$, which is also positive if $p \geq \frac{1}{2}$.

To see that $U(p, m)$ increases in $m$ if $p>\frac{1}{2}$, consider $m>0$ and even. Then

$$
\begin{aligned}
U(p, m) & =1-F\left(\frac{1}{2} m ; p, m\right)+\frac{1}{2} f\left(\frac{1}{2} m ; p, m\right) \\
& <1-F\left(\frac{1}{2} m ; p, m\right)+p f\left(\frac{1}{2} m ; p, m\right) \\
& =(1-p)\left(1-F\left(\frac{1}{2} m ; p, m\right)\right)+p\left(1-F\left(\frac{1}{2} m-1 ; p, m\right)\right) \\
& =1-F\left(\frac{1}{2}(m-1) ; p, m+1\right)=U(p, m+1)
\end{aligned}
$$

Similarly,

$$
\begin{aligned}
U(p, m) & =1-F\left(\frac{1}{2} m ; p, m\right)+\frac{1}{2} f\left(\frac{1}{2} m ; p, m\right) \\
& =(1-p)\left[1-F\left(\frac{1}{2} m ; p, m-1\right)\right]+p\left[1-F\left(\frac{1}{2} m-1 ; p, m-1\right)\right]+\frac{1}{2} f\left(\frac{1}{2} m ; p, m\right) \\
& >1-F\left(\frac{1}{2} m ; p, m-1\right)=U(p, m-1)
\end{aligned}
$$

Hence, $U(p, m)$ increases in $m$ if $p>\frac{1}{2}$.

If expected winners are correct, applying Lemma SB. 1 gives that $\theta_{s}(\sigma)$ is increasing in $\tau(\varnothing \mid s, \sigma)$ and increasing in $\tau\left(c_{s} \mid \sigma, s\right) /(\tau(A \mid \sigma, s)+\tau(B \mid \sigma, s))$.

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