# Bounding Equilibrium Payoffs in Repeated Games with Private Monitoring: Online Appendix

Takuo Sugaya and Alexander Wolitzky Stanford Graduate School of Business and MIT

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# **Proof of Proposition 2**

We prove that  $\overline{E_{\text{talk}}(\delta, p)} = \overline{E_{\text{med}}(\delta)}$ . In our construction, players ignore private signals  $y_{i,t}$  observed in periods t = 1, 2, ... That is, only signal  $y_{i,0}$  observed in period 0 is used. Hence we can see p as an ex ante correlation device. Since we consider two-player games, whenever we say players i and j, we assume that they are different players:  $i \neq j$ .

The structure of the proof is as follows: take any strategy of the mediator,  $\tilde{\mu}$ , that satisfies inequality (3) in the text (perfect monitoring incentive compatibility); and let  $\tilde{v}$  be the value when the players follow  $\tilde{\mu}$ . Since each  $\hat{v} \in E_{\text{med}}(\delta)$  has a corresponding  $\hat{\mu}$  that satisfies perfect monitoring incentive compatibility, it suffices to show that, for each  $\varepsilon > 0$ , there exists a sequential equilibrium whose equilibrium payoff v satisfies  $||v - \tilde{v}|| < \varepsilon$  in the following environment:

- 1. At the beginning of the game, each player i receives a message  $m_i^{\text{mediator}}$  from the mediator.
- 2. In each period t, the stage game proceeds as follows:
  - (a) Given player *i*'s history  $(m_i^{\text{mediator}}, (m_{\tau}^{1\text{st}}, a_{\tau}, m_{\tau}^{2\text{nd}})_{\tau=1}^{t-1})$ , each player *i* sends the first message  $m_{i,t}^{1\text{st}}$  simultaneously.
  - (b) Given player *i*'s history  $(m_i^{\text{mediator}}, (m_\tau^{\text{1st}}, a_\tau, m_\tau^{\text{2nd}})_{\tau=1}^{t-1}, m_t^{\text{1st}})$ , each player *i* takes action  $a_{i,t}$  simultaneously.
  - (c) Given player *i*'s history  $(m_i^{\text{mediator}}, (m_{\tau}^{\text{1st}}, a_{\tau}, m_{\tau}^{\text{2nd}})_{\tau=1}^{t-1}, m_t^{\text{1st}}, a_t)$ , each player *i* sends the second message  $m_{i,t}^{\text{2nd}}$  simultaneously.

We call this environment "perfect monitoring with cheap talk."

To this end, from  $\tilde{\mu}$ , we first create a strict full-support equilibrium  $\mu$  with mediated perfect monitoring that yields payoffs close to  $\tilde{v}$ . We then move from  $\mu$  to a similar equilibrium  $\mu^*$ , which will be easier to transform into an equilibrium with perfect monitoring with cheap talk. Finally, from  $\mu^*$ , we create an equilibrium with perfect monitoring with cheap talk with the same on-path action distribution.

## Construction and Properties of $\mu$

In this subsection, we consider mediated perfect monitoring throughout. Since  $\mathring{W}^* \neq \emptyset$ , by Lemma 2 in the text, there exists a strict full support equilibrium  $\mu^{\text{strict}}$  with mediated perfect monitoring. As in the proof of that lemma, consider the following strategy of the mediator: In period 1, the mediator draws one of two states,  $R_{\tilde{v}}$  and  $R_{\text{perturb}}$ , with probabilities  $1 - \eta$ and  $\eta$ , respectively. In state  $R_{\tilde{v}}$ , the mediator's recommendation is determined as follows: If no player has deviated up to period t, the mediator recommends  $r_t$  according to  $\tilde{\mu}(h_m^t)$ . If only player i has deviated, the mediator recommends  $r_{-i,t}$  to player j according to  $\alpha_j^*$ , and recommends some best response to  $\alpha_j^*$  to player i. Multiple deviations are treated as in the proof of Lemma 1 in the text. On the other hand, in state  $R_{\text{perturb}}$ , the mediator follows the equilibrium  $\mu^{\text{strict}}$ . Let  $\mu$  denote this strategy of the mediator. From now on, we fix  $\eta > 0$ arbitrarily.

With mediated perfect monitoring, since  $\mu^{\text{strict}}$  has full support, player *i* believes that the mediator's state is  $R_{\text{perturb}}$  with positive probability after any history. Therefore, by perfect monitoring incentive compatibility and the fact that  $\mu^{\text{strict}}$  is a strict equilibrium, it is always strictly optimal for each player *i* to follow her recommendation. This means that, for each period *t*, there exist  $\varepsilon_t > 0$  and  $T_t < \infty$  such that, for each player *i* and on-path history  $h_m^{t+1}$ , we have

$$(1-\delta)\mathbb{E}^{\mu}\left[u_{i}(r_{t})\mid h_{m}^{t}, r_{i,t}\right] + \delta\mathbb{E}^{\mu}\left[(1-\delta)\sum_{\tau=t+1}^{\infty}\delta^{\tau-t-1}u_{i}(\mu(h_{m}^{\tau}))\mid h_{m}^{t}, r_{i,t}\right]$$

$$> \max_{a_{i}\in A_{i}}(1-\delta)\mathbb{E}\left[u_{i}(a_{i}, r_{-i,t})\mid h_{m}^{t}, r_{i,t}\right]$$

$$+(\delta-\delta^{T_{t}})\left\{(1-\varepsilon_{t})\max_{\hat{a}_{i}}u_{i}(\hat{a}_{i}, \alpha_{j}^{\varepsilon_{t}}) + \varepsilon_{t}\max_{a\in A}u_{i}(a)\right\} + \delta^{T_{t}}\max_{a\in A}u_{i}(a).$$
(1)

That is, suppose that if player i unilaterally deviates from on-path history, then player j virtually minmaxes player i for  $T_t - 1$  periods with probability  $1 - \varepsilon_t$ . (Recall that  $\alpha_j^*$  is the minmax strategy and  $\alpha_j^{\varepsilon}$  is a full support perturbation of  $\alpha_j^*$ .) Then player i has a strict incentive not to deviate from any recommendation in period t on equilibrium path. Equivalently, since  $\mu$  is an full support recommendation, player i has a strict incentive not to deviate deviated.

Moreover, for sufficiently small  $\varepsilon_t > 0$ , we have

$$(1-\delta)\mathbb{E}^{\mu}\left[u_{i}(r_{t})\mid h_{m}^{t}, r_{i,t}\right] + \delta\mathbb{E}^{\mu}\left[(1-\delta)\sum_{\tau=t+1}^{\infty}\delta^{\tau-t-1}u_{i}(\mu(h_{m}^{\tau}))\mid h_{m}^{t}\right]$$
  
> 
$$(1-\delta^{T_{t}})\left\{(1-\varepsilon_{t})\max_{\hat{a}_{i}}u_{i}(\hat{a}_{i}, \alpha_{j}^{\varepsilon_{t}}) + \varepsilon_{t}\max_{a\in A}u_{i}(a)\right\} + \delta^{T_{t}}\max_{a\in A}u_{i}(a).$$
(2)

That is, if a deviation is punished with probability  $1 - \varepsilon_t$  for  $T_t$  periods including the current period, then player *i* believes that the deviation is strictly unprofitable.<sup>1</sup>

For each t, we fix  $\varepsilon_t > 0$  and  $T_t < \infty$  with (1) and (2). Without loss, we can take  $\varepsilon_t$  decreasing:  $\varepsilon_t \ge \varepsilon_{t+1}$  for each t.

<sup>&</sup>lt;sup>1</sup>If the current on-path recommendation schedule  $\Pr^{\mu}(r_{j,t} \mid h_m^t, r_{i,t})$  is very close to  $\alpha_j^*$ , then (2) may be more restrictive than (1).

### Construction and Properties of $\mu^*$

In this subsection, we again consider mediated perfect monitoring. We further modify  $\mu$  and create the following mediator's strategy  $\mu^*$ : At the beginning of the game, for each i, t, and  $a^t$ , the mediator draws  $r_{i,t}^{\text{punish}}(a^t)$  according to  $\alpha_i^{\varepsilon_t}$ . In addition, for each i and t, she draws  $\omega_{i,t} \in \{R, P\}$  such that  $\omega_{i,t} = R$  (regular) and P (punish) with probability  $1 - p_t$  and  $p_t$ , respectively, independently across i and t. We will pin down  $p_t > 0$  in Lemma 1. Moreover, given  $\omega_t = (\omega_{1,t}, \omega_{2,t})$ , the mediator chooses  $r_t(a^t)$  for each  $a^t$  as follows: If  $\omega_{1,t} = \omega_{2,t} = R$ , then she draws  $r_t(a^t)$  according to  $\mu(a^t)(r)$ . If  $\omega_{i,t} = R$  and  $\omega_{j,t} = P$ , then she draws  $r_{i,t}(a^t)$  from  $\Pr^{\mu}(r_i \mid r_{j,t}^{\text{punish}}(a^t))$  while she draws  $r_{j,t}(a^t)$  randomly from  $\sum_{a_j \in A_j} \frac{a_j}{|A_j|}$ .<sup>2</sup> Finally, if  $\omega_{1,t} = \omega_{2,t} = P$ , then she draws  $r_{i,t}(a^t)$  randomly from  $\sum_{a_i \in A_i} \frac{a_i}{|A_i|}$  for each i independently. Since  $\mu$  has full support,  $\mu^*$  is well defined.

As will be seen, we will take  $p_t$  sufficiently small. In addition, recall that  $\eta > 0$  (the perturbation of  $\tilde{\mu}$  to  $\mu$ ) is arbitrarily. In the next subsection and onward, we construct an equilibrium with perfect monitoring with cheap talk that has the same equilibrium action distribution as  $\mu^*$ . Since  $p_t$  is small and  $\eta > 0$  is arbitrary, constructing such an equilibrium suffices to prove Proposition 2.

At the start of the game, the mediator draws  $\omega_t$ ,  $r_{i,t}^{\text{punish}}(a^t)$ , and  $r_t(a^t)$  for each i, t, and  $a^t$ . Given them, the mediator sends messages to the players as follows:

- 1. At the start of the game, the mediator sends  $\left(\left(r_{i,t}^{\text{punish}}\left(a^{t}\right)\right)_{a^{t}\in A^{t-1}}\right)_{t=1}^{\infty}$  to player *i*.
- 2. In each period t, the stage game proceeds as follows:
  - (a) The mediator decides  $\bar{\omega}_t(a^t) \in \{R, P\}^2$  as follows: if there is no unilateral deviator (defined below), then the mediator sets  $\bar{\omega}_t(a^t) = \omega_t$ . If instead player *i* is a unilateral deviator, then the mediator sets  $\bar{\omega}_{i,t}(a^t) = R$  and  $\bar{\omega}_{j,t}(a^t) = P$ .
  - (b) Given  $\bar{\omega}_{i,t}(a^t)$ , the mediator sends  $\bar{\omega}_{i,t}(a^t)$  to player *i*. In addition, if  $\bar{\omega}_{i,t}(a^t) = R$ , then the mediator sends  $r_{i,t}(a^t)$  to player *i* as well.
  - (c) Given these messages, player *i* takes an action. In equilibrium, if player *i* has not yet deviated, then player *i* takes  $r_{i,t}(a^t)$  if  $\bar{\omega}_{i,t}(a^t) = R$  and takes  $r_{i,t}^{\text{punish}}(a^t)$  if  $\bar{\omega}_{i,t}(a^t) = P$ . For notational convenience, let

$$r_{i,t} = \begin{cases} r_i(a^t) \text{ if } \bar{\omega}_{i,t}(a^t) = R, \\ r_{i,t}^{\text{punish}}(a^t) \text{ if } \bar{\omega}_{i,t}(a^t) = P \end{cases}$$

be the action that player i is supposed to take if she has not yet deviated. Her strategy after her own deviation is not specified.

We say that player *i* has unilaterally deviated if there exist  $\tau \leq t-1$  and a unique *i* such that (i) for each  $\tau' < \tau$ , we have  $a_{n,\tau'} = r_{n,\tau'}$  for each  $n \in \{1,2\}$  (no deviation happened

<sup>&</sup>lt;sup>2</sup>As will be seen below, if  $\omega_{j,t} = P$ , then player j is supposed to take  $r_{j,t}^{\text{punish}}(a^t)$ . Hence,  $r_{j,t}(a^t)$  does not affect the equilibrium action. We define  $r_{j,t}(a^t)$  so that, when the mediator sends a message only at the beginning of the game (in the game with perfect monitoring with cheap talk), she sends a "dummy recommendation"  $r_{j,t}(a^t)$  so that player j does not realize that  $\omega_{j,t} = P$  until period t.

until period  $\tau - 1$ ) and (ii)  $a_{i,\tau} \neq r_{i,\tau}$  and  $a_{j,\tau} = r_{j,\tau}$  (player *i* deviates in period  $\tau$  and player *j* does not deviate).

Note that  $\mu^*$  is close to  $\mu$  on the equilibrium path for sufficiently small  $p_t$ . Hence, onpath strict incentive compatibility for player *i* follows from (1). Moreover, the incentive compatibility condition analogous to (2) also holds.

**Lemma 1** There exists  $\{p_t\}_{t=1}^{\infty}$  with  $p_t > 0$  for each t such that it is strictly optimal for each player i to follow her recommendation: For each player i and history

$$h_{i}^{t} \equiv \left( \left( \left( r_{i,t}^{\text{punish}} \left( a^{t} \right) \right)_{a^{t} \in A^{t-1}} \right)_{t=1}^{\infty}, a^{t}, \left( \bar{\omega}_{\tau}(a^{\tau}) \right)_{\tau=1}^{t-1}, \bar{\omega}_{i,t}(a^{t}), \left( r_{i,\tau} \right)_{\tau=1}^{t} \right),$$

if player i herself has not yet deviated, we have the following two inequalities:

1. If a deviation is punished by  $\alpha_j^{\varepsilon_t}$  for the next period  $T_t$  periods with probability  $1 - \varepsilon_t - \sum_{\tau=t}^{t+T_t-1} p_{\tau}$ , then it is strictly unprofitable:

$$(1-\delta)\mathbb{E}^{\mu^{*}}\left[u_{i}(r_{i,t},a_{j,t})\mid h_{i}^{t}\right]+\delta\mathbb{E}^{\mu^{*}}\left[(1-\delta)\sum_{\tau=t+1}^{\infty}\delta^{\tau-t-1}u_{i}(r_{i,\tau},a_{j,\tau})\mid h_{i}^{t},a_{i,t}=r_{i,t}\right]$$

$$> \max_{a_{i}\in A_{i}}(1-\delta)\mathbb{E}^{\mu^{*}}\left[u_{i}(a_{i},a_{j,t})\mid h_{i}^{t}\right]$$

$$+(\delta-\delta^{T_{t}})\left\{\left(1-\varepsilon_{t}-\sum_{\tau=t}^{t+T_{t}-1}p_{\tau}\right)\max_{\hat{a}_{i}}u_{i}(\hat{a}_{i},\alpha_{j}^{\varepsilon_{t}})+\left(\varepsilon_{t}+\sum_{\tau=t}^{t+T_{t}-1}p_{\tau}\right)\max_{a\in A}u_{i}(a)\right\}$$

$$+\delta^{T_{t}}\max_{a\in A}u_{i}(a).$$
(3)

2. If a deviation is punished by  $\alpha_j^{\varepsilon_t}$  from the current period with probability  $1 - \varepsilon_t - \sum_{\tau=t}^{t+T_b-1} p_t$ , then it is strictly unprofitable:

$$(1-\delta)\mathbb{E}^{\mu^{*}}\left[u_{i}(r_{i,t},a_{j,t})\mid h_{i}^{t}\right]+\delta\mathbb{E}^{\mu^{*}}\left[(1-\delta)\sum_{\tau=t+1}^{\infty}\delta^{\tau-t-1}u_{i}(r_{i,\tau},a_{j,\tau})\mid h_{i}^{t},a_{i,t}=r_{i,t}\right]$$

$$> (1-\delta^{T_{t}})\left\{\left(1-\varepsilon_{t}-\sum_{\tau=t}^{t+T_{t}-1}p_{\tau}\right)\max_{\hat{a}_{i}}u_{i}(\hat{a}_{i},\alpha_{j}^{\varepsilon_{t}})+\left(\varepsilon_{t}+\sum_{\tau=t}^{t+T_{t}-1}p_{\tau}\right)\max_{a\in A}u_{i}(a)\right\}$$

$$+\delta^{T_{t}}\max_{a\in A}u_{i}(a).$$

$$(4)$$

Moreover,  $\mathbb{E}^{\mu^*}$  does not depend on the specification of player j's strategy after player j's own deviation, for each history  $h_i^t$  such that player i has not deviated.

**Proof.** Since  $\mu^*$  has full support on the equilibrium path, a player *i* who has not yet deviated always believes that player *j* has not deviated. Hence,  $\mathbb{E}^{\mu^*}$  is well defined without specifying player *j*'s strategy after player *j*'s own deviation.

Moreover, since  $p_t$  is small and  $\omega_{j,t}$  is independent of  $(\omega_{\tau})_{\tau=1}^{t-1}$  and  $\omega_{i,t}$ , given  $(\bar{\omega}_{\tau}(a^{\tau}))_{\tau=1}^{t-1}$ and  $\bar{\omega}_{i,t}(a^t)$  (which are equal to  $(\omega_{\tau})_{\tau=1}^{t-1}$  and  $\omega_{i,t}$  on-path), player *i* believes that  $\bar{\omega}_{j,t}(a^t)$  is equal to  $\omega_{j,t}$  and  $\omega_{j,t}$  is equal to *R* with a high probability, unless player *i* has deviated. Since

$$\Pr^{\mu^{*}}(r_{j,t} \mid \bar{\omega}_{i,t}(a^{t}), \left\{ \bar{\omega}_{j,t}(a^{t}) = R \right\}, h_{i}^{t}) = \Pr^{\mu^{*}}(r_{j,t} \mid a^{t}, r_{i,t}),$$

we have that the difference

$$\mathbb{E}^{\mu^*}\left[u_i(r_{i,t}, a_{j,t}) \mid h_i^t\right] - \mathbb{E}^{\mu}\left[u_i(r_{i,t}, a_{j,t}) \mid r_i^t, a^t, r_{i,t}\right]$$

is small for small  $p_t$ .

Further, if  $p_{\tau}$  is small for each  $\tau \geq t+1$ , then since  $\omega_{\tau}$  is independent of  $\omega_t$  with  $t \leq \tau - 1$ , regardless of  $(\bar{\omega}_{\tau}(a^{\tau}))_{\tau=1}^{t}$ , player *i* believes that  $\bar{\omega}_{i,\tau}(a^{\tau}) = \bar{\omega}_{j,\tau}(a^{\tau}) = R$  with high probability for  $\tau \geq t+1$  on the equilibrium path. Since the distribution of the recommendation given  $\mu^*$  is the same as that of  $\mu$  given  $a^{\tau}$  and  $\bar{\omega}_{i,\tau}(a^{\tau}) = \bar{\omega}_{j,\tau}(a^{\tau}) = R$ , we have that

$$\mathbb{E}^{\mu^*}\left[ (1-\delta) \sum_{\tau=t+1}^{\infty} \delta^{\tau-t-1} u_i(r_{i,\tau}, a_{j,\tau}) \mid h_i^t, a_{i,t} = r_{i,t} \right] - \mathbb{E}^{\mu} \left[ (1-\delta) \sum_{\tau=t+1}^{\infty} \delta^{\tau-t-1} u_i(r_{i,\tau}, a_{j,\tau}) \mid r_i^t, a^t, r_{i,t} \right]$$

is small for small  $p_{\tau}$  with  $\tau \geq t+1$ .

Hence, (1) and (2) imply that, there exists  $\bar{p}_t > 0$  such that, if  $p_\tau \leq \bar{p}_t$  for each  $\tau \geq t$ , then the claims of the lemma hold. Hence, if we take  $p_t \leq \min_{\tau \leq t} \bar{p}_{\tau}$ , then the claims hold.

We fix  $\{p_t\}_{t=1}^{\infty}$  so that Lemma 1 holds. This fully pins down  $\mu^*$  with mediated perfect monitoring.

#### Construction with Perfect Monitoring with Cheap Talk

Given  $\mu^*$  with mediated perfect monitoring, we define the equilibrium strategy with perfect monitoring with cheap talk such that the equilibrium action distribution is the same as  $\mu^*$ . We must pin down the following four objects: at the beginning of the game, what message  $m_i^{\text{mediator}}$  player *i* receives from the mediator; what message  $m_{i,t}^{\text{1st}}$  player *i* sends at the beginning of period t; what action  $a_{i,t}$  player i takes in period t; and what message  $m_{i,t}^{2nd}$ player i sends at the end of period t.

#### Intuitive Argument

As in  $\mu^*$ , at the beginning of the game, for each *i*, *t*, and  $a^t$ , the mediator draws  $r_{i,t}^{\text{punish}}(a^t)$ according to  $\alpha_i^{\varepsilon_t}$ . In addition, with  $p_t > 0$  pinned down in Lemma 1, she draws  $\omega_t \in \{R, P\}^2$ and  $r_t(a^t)$  as in  $\mu^*$  for each t and  $a^t$ . She then defines  $\bar{\omega}_t(a^t)$  from  $a^t$ ,  $r_t(a^t)$ , and  $\omega_t$  as in  $\mu^*$ .

Intuitively, the mediator sends all the information about

$$\left(\left(\bar{\omega}_{t}(a^{t}), r_{t}\left(a^{t}\right), r_{1,t}^{\text{punish}}\left(a^{t}\right), r_{2,t}^{\text{punish}}\left(a^{t}\right)\right)_{a^{t} \in A^{t-1}}\right)_{t=1}^{\infty}$$

through the initial messages  $(m_1^{\text{mediator}}, m_2^{\text{mediator}})$ . In particular, the mediator directly sends  $\left((r_{i,t}^{\text{punish}}(a^t))_{a^t \in A^{t-1}}\right)_{t=1}^{\infty}$  to player *i* as a part of  $m_i^{\text{mediator}}$ . Hence, we focus on how we replicate the role of the mediator in  $\mu^*$  of sending  $(\bar{\omega}_t(a^t), r_t(a^t))$  in each period, depending on realized history  $a^t$ .

The key features to establish are (i) player i does not know the instructions for the other player, (ii) before player i reaches period t, player i does not know her own recommendations for periods  $\tau \geq t$  (otherwise, player *i* would obtain more information than the original equilibrium  $\mu^*$  and thus might want to deviate), and (iii) no player wants to deviate (in particular, if player *i* deviates in actions or cheap talk, then the strategy of player *j* is as if the state were  $\bar{\omega}_{j,t} = P$  in  $\mu^*$ , for a sufficiently long time with a sufficiently high probability).

The properties (i) and (ii) are achieved by the same mechanism as in Theorem 9 of Heller, Solan and Tomala (2012, henceforth HST). In particular, without loss, let  $A_i = \{1_i, ..., n_i\}$ be player *i*'s action set. We can view  $r_{i,t}(a^t)$  as an element of  $\{1, ..., n_i\}$ . The mediator at the beginning of the game draws  $r_t(a^t)$  for each  $a^t$ .

Instead of sending  $r_{i,t}(a^t)$  directly to player *i*, the mediator encodes  $r_{i,t}(a^t)$  as follows: For a sufficiently large  $N^t \in \mathbb{Z}$  to be determined, we define  $p^t = N^t n_i n_j$ . This  $p^t$  corresponds to  $p_h$  in HST. Let  $\mathbb{Z}_{p^t} \equiv \{1, ..., p^t\}$ . The mediator draws  $x_{i,t}^j(a^t)$  uniformly and independently from  $\mathbb{Z}_{p^t}$  for each *i*, *t*, and  $a^t$ . Given them, she defines

$$y_{i,t}^{i}(a^{t}) \equiv x_{i,t}^{j}(a^{t}) + r_{i,t}(a^{t}) \pmod{n_{i}}.$$
(5)

Intuitively,  $y_{i,t}^i(a^t)$  is the "encoded instruction" of  $r_{i,t}(a^t)$ , and to obtain  $r_{i,t}(a^t)$  from  $y_{i,t}^i(a^t)$ , player *i* needs to know  $x_{i,t}^j(a^t)$ . The mediator gives  $((y_i^i(a^t))_{a^t \in A^{t-1}})_{t=1}^{\infty}$  to player *i* as a part of  $m_i^{\text{mediator}}$ . At the same time, she gives  $((x_{i,t}^j(a^t))_{a^t \in A^{t-1}})_{t=1}^{\infty}$  to player *j* as a part of  $m_j^{\text{mediator}}$ . At the beginning of period *t*, player *j* sends  $x_{i,t}^j(a^t)$  by cheap talk as a part of  $m_{j,t}^{\text{1st}}$ , based on the realized action  $a^t$ , so that player *i* does not know  $r_{i,t}(a^t)$  until period *t*. (Throughout the proof, the superscript of a variable represents who is informed about the variable, and the subscript represents whose recommendation the variable is about.)

In order to incentivize player j to tell the truth, the equilibrium should embed a mechanism that punishes player i if she tells a lie. In HST, this is done as follows: The mediator draws  $\alpha_{i,t}^i(a^t)$  and  $\beta_{i,t}^i(a^t)$  uniformly and independently from  $\mathbb{Z}_{p^t}$ , and defines

$$u_{i,t}^{j}(a^{t}) \equiv \alpha_{i,t}^{i}(a^{t}) \times x_{i,t}^{j}(a^{t}) + \beta_{i,t}^{i}(a^{t}) \pmod{p^{t}}.$$
(6)

The mediator gives  $x_{i,t}^j(a^t)$  and  $u_{i,t}^j(a^t)$  to player j while she gives  $\alpha_{i,t}^i(a^t)$  and  $\beta_{i,t}^i(a^t)$  to player i. In period t, player j is supposed to send  $x_{i,t}^j(a^t)$  and  $u_{i,t}^j(a^t)$  to player i. If player i receives  $x_{i,t}^j(a^t)$  and  $u_{i,t}^j(a^t)$  with

$$u_{i,t}^{j}(a^{t}) \neq \alpha_{i,t}^{i}(a^{t}) \times x_{i,t}^{j}(a^{t}) + \beta_{i,t}^{i}(a^{t}) \pmod{p^{t}},$$
(7)

then player *i* interprets that player *j* has deviated. For sufficiently large  $N^t$ , since player *j* does not know  $\alpha_{i,t}^i(a^t)$  and  $\beta_{i,t}^i(a^t)$ , if player *j* tells a lie about  $x_{i,t}^j(a^t)$ , then with a high probability, player *j* creates a situation where (7) holds.

Since HST considers Nash equilibrium, they let player i minimax player j forever after (7) holds. On the other hand, since we consider sequential equilibrium, as in the proof of Lemma 2 in the text, we will create a coordination mechanism such that, if player j tells a lie, then with high probability player i minimaxes player j for a long time and player i assigns probability zero to the event that player i punishes player j.

To this end, we consider the following coordination: First, if and only if  $\bar{\omega}_{i,t}(a^t) = R$ , the

mediator defines  $u_{i,t}^{j}(a^{t})$  as (6). Otherwise,  $u_{i,t}^{j}(a^{t})$  is randomly drawn. That is,

$$u_{i,t}^{j}(a^{t}) \equiv \begin{cases} \alpha_{i,t}^{i}(a^{t}) \times x_{i,t}^{j}(a^{t}) + \beta_{i,t}^{i}(a^{t}) \pmod{p^{t}} & \text{if } \bar{\omega}_{i,t}(a^{t}) = R, \\ \text{uniformly distributed over } \mathbb{Z}_{p^{t}} & \text{if } \bar{\omega}_{i,t}(a^{t}) = P. \end{cases}$$
(8)

Since both  $\bar{\omega}_{i,t}(a^t) = R$  and  $\bar{\omega}_{i,t}(a^t) = P$  happen with a positive probability, player *i* after receiving  $u_{i,t}^j(a^t)$  with  $u_{i,t}^j(a^t) \neq \alpha_{i,t}^i(a^t) \times x_{i,t}^j(a^t) + \beta_{i,t}^i(a^t) \pmod{p^t}$  interprets that  $\bar{\omega}_{i,t}(a^t) = P$ . For notational convenience, let  $\hat{\omega}_{i,t}(a^t) \in \{R, P\}$  be player *i*'s interpretation of  $\bar{\omega}_{i,t}(a^t)$ . After  $\hat{\omega}_{i,t}(a^t) = P$ , she takes period-*t* action according to  $r_{i,t}^{\text{punish}}(a^t)$ . Given this inference, if player *j* tells a lie about  $u_{i,t}^j(a^t) \times with \bar{\omega}_{i,t}(a^t) = R$ , then with a high probability, she induces a situation with  $u_{i,t}^j(a^t) \neq \alpha_{i,t}^i(a^t) \times x_{i,t}^j(a^t) + \beta_{i,t}^i(a^t) \pmod{p^t}$ , and player *i* punishes player *j* in period *t* (without noticing player *j*'s deviation).

Second, switching to  $r_{i,t}^{\text{punish}}(a^t)$  for period t only may not suffice, if player j believes that player i's action distribution given  $\bar{\omega}_{i,t}(a^t) = R$  is close to the minimax strategy. Hence, we ensure that, once player j deviates, player i takes  $r_{i,\tau}^{\text{punish}}(a^{\tau})$  for a sufficiently long time.

To this end, we change the mechanism so that player j does not always know  $u_{i,t}^j(a^t)$ . Instead, the mediator draws  $p^t$  independent random variables  $v_{i,t}^j(n, a^t)$  with  $n = 1, ..., p^t$ uniformly from  $\mathbb{Z}_{p^t}$ . In addition, she draws  $n_{i,t}^i(a^t)$  uniformly from  $\mathbb{Z}_{p^t}$ . The mediator defines  $u_{i,t}^j(n, a^t)$  for each  $n = 1, ..., p^t$  as follows:

$$u_{i,t}^{j}(n,a^{t}) = \begin{cases} u_{i,t}^{j}(a^{t}) & \text{if } n = n_{i,t}^{i}(a^{t}), \\ v_{i,t}^{j}(n,a^{t}) & \text{if otherwise,} \end{cases}$$

that is,  $u_{i,t}^j(n, a^t)$  corresponds to  $u_{i,t}^j(a^t)$  with (8) only if  $n = n_{i,t}^i(a^t)$ . For other  $n, u_{i,t}^j(n, a^t)$  is completely random.

The mediator sends  $n_{i,t}^i(a^t)$  to player *i*, and sends  $\{u_{i,t}^j(n, a^t)\}_{n \in \mathbb{Z}_{p^t}}$  to player *j*. In addition, the mediator sends  $n_{i,t}^j(a^t)$  to player *j*, where

$$n_{i,t}^{j}(a^{t}) = \begin{cases} n_{i,t}^{i}(a^{t}) & \text{if } \omega_{i,t-1}(a^{t-1}) = P, \\ \text{uniformly distributed over } \mathbb{Z}_{p^{t}} & \text{if } \omega_{i,t-1}(a^{t-1}) = R \end{cases}$$

is equal to  $n_{i,t}^i(a^t)$  if and only if last-period  $\bar{\omega}_{i,t-1}(a^{t-1})$  is equal to P.

In period t, player j is asked to send  $x_{i,t}^j(a^t)$  and  $u_{i,t}^j(n, a^t)$  with  $n = n_{i,t}^i(a^t)$ , that is, send  $x_{i,t}^j(a^t)$  and  $u_{i,t}^j(a^t)$ . If and only if player j's messages  $\hat{x}_{i,t}^j(a^t)$  and  $\hat{u}_{i,t}^j(a^t)$  satisfy

$$\hat{u}_{i,t}^{j}(a^{t}) = \alpha_{i,t}^{i}(a^{t}) \times \hat{x}_{i,t}^{j}(a^{t}) + \beta_{i,t}^{i}(a^{t}) \pmod{p^{t}},$$

player *i* interprets  $\hat{\omega}_{i,t}(a^t) = R$ . If player *i* has  $\hat{\omega}_{i,t}(a^t) = R$ , then player *i* knows that player *j* needs to know  $n_{i,t+1}^i(a^{t+1})$  to send the correct  $u_{i,t+1}^j(n, a^{t+1})$  in the next period. Hence, she sends  $n_{i,t+1}^i(a^{t+1})$  to player *j*. If player *i* has  $\hat{\omega}_{i,t}(a^t) = P$ , then she believes that player *j* knows  $n_{i,t+1}^i(a^{t+1})$  and does not send  $n_{i,t+1}^i(a^{t+1})$ .

Given this coordination, once player j creates a situation with  $\bar{\omega}_{i,t}(a^t) = R$  but  $\hat{\omega}_{i,t}(a^t) = P$ , then player j cannot receive  $n_{i,t+1}^i(a^{t+1})$ . Without knowing  $n_{i,t+1}^i(a^{t+1})$ , with a large  $N^{t+1}$ , with a high probability, player j cannot know which  $u_{i,t+1}^j(n, a^{t+1})$  she should send. Then,

again, she will create a situation with

$$\hat{u}_{i,t+1}^{j}(a^{t+1}) \neq \alpha_{i,t+1}^{i}(a^{t+1}) \times \hat{x}_{i,t}^{j}(a^{t+1}) + \beta_{i,t}^{i}(a^{t+1}) \pmod{p^{t+1}},$$

that is,  $\hat{\omega}_{i,t+1}(a^{t+1}) = P$ . Recursively, player *i* has  $\hat{\omega}_{i,\tau}(a^{\tau}) = P$  for a long time with a high probability if player *j* tells a lie.

Finally, if player j takes a deviant action in period t, then the mediator has drawn  $\bar{\omega}_{i,\tau}(a^{\tau}) = P$  for each  $\tau \ge t+1$  for  $a^{\tau}$  corresponding to the realized history. With  $\bar{\omega}_{i,\tau}(a^{\tau}) = P$ , in order to avoid  $\hat{\omega}_{i,\tau}(a^{\tau}) = P$ , player j needs to create a situation

$$\hat{u}_{i,\tau}^j(a^{\tau}) = \alpha_{i,\tau}^i(a^{\tau}) \times \hat{x}_{i,\tau}^j(a^{\tau}) + \beta_{i,\tau}^i(a^{\tau}) \pmod{p^{\tau}}$$

without knowing  $\alpha_{i,\tau}^i(a^{\tau})$  and  $\beta_{i,\tau}^i(a^{\tau})$  while the mediator's message does not tell her what is  $\alpha_{i,t}^i(a^t) \times x_{i,t}^j(a^t) + \beta_{i,t}^i(a^t) \pmod{p^{\tau}}$  by (8). Hence, for sufficiently large  $N^{\tau}$ , player j cannot avoid  $\hat{\omega}_{i,\tau}(a^{\tau}) = P$  with a nonnegligible probability. Hence, player j will be minmaxed from the next period with a high probability.

The above argument in total shows that, if player j deviates, whether in communication or action, then she will be minimaxed for sufficiently long time. Lemma 1 ensures that player j does not want to tell a lie or take a deviant action.

#### Formal Construction

Let us formalize the above construction: As in  $\mu^*$ , at the beginning of the game, for each i, t, and  $a^t$ , the mediator draws  $r_{i,t}^{\text{punish}}(a^t)$  according to  $\alpha_i^{\varepsilon_t}$ ; then she draws  $\omega_t \in \{R, P\}^2$  and  $r_t(a^t)$  for each t and  $a^t$ ; and then she defines  $\bar{\omega}_t(a^t)$  from  $a^t$ ,  $r_t(a^t)$ , and  $\omega_t$  as in  $\mu^*$ . For each t and  $a^t$ , she draws  $x_{i,t}^j(a^t)$  uniformly and independently from  $\mathbb{Z}_{p^t}$ . Given them, she defines

$$y_{i,t}^{i}(a^{t}) \equiv x_{i,t}^{j}(a^{t}) + r_{i,t}(a^{t}) \pmod{n_{i}},$$

so that (5) holds.

The mediator draws  $\alpha_{i,t}^i(a^t)$ ,  $\beta_{i,t}^i(a^t)$ ,  $\tilde{u}_{i,t}^j(a^t)$ ,  $v_{i,t}^j(n, a^t)$  for each  $n \in \mathbb{Z}_{p^t}$ ,  $n_{i,t}^i(a^t)$ , and  $\tilde{n}_{i,t}^j(a^t)$  from the uniform distribution over  $\mathbb{Z}_{p^t}$  independently for each player *i*, each period *t*, and each  $a^t$ .

As in (8), the mediator defines

$$u_{i,t}^{j}(a^{t}) \equiv \begin{cases} \alpha_{i,t}^{i}(a^{t}) \times x_{i,t}^{j}(a^{t}) + \beta_{i,t}^{i}(a^{t}) \pmod{p^{t}} & \text{if } \bar{\omega}_{i,t}(a^{t}) = R, \\ \tilde{u}_{i,t}^{j}(a^{t}) & \text{if } \bar{\omega}_{i,t}(a^{t}) = P. \end{cases}$$

In addition, the mediator defines

$$u_{i,t}^{j}(n,a^{t}) = \begin{cases} u_{i,t}^{j}(a^{t}) & \text{if } n = n_{i,t}^{i}(a^{t}), \\ v_{i,t}^{j}(n,a^{t}) & \text{if otherwise} \end{cases}$$

and

$$n_{i,t}^{j}(a^{t}) = \begin{cases} n_{i,t}^{i}(a^{t}) & \text{if } t = 1 \text{ or } \omega_{i,t-1}(a^{t-1}) = P, \\ \tilde{n}_{i,t}^{j}(a^{t}) & \text{if } t \neq 1 \text{ and } \omega_{i,t-1}(a^{t-1}) = R, \end{cases}$$

as explained above.

Let us now define the equilibrium:

1. At the beginning of the game, the mediator sends

$$m_{i}^{\text{mediator}} = \left( \left( \begin{array}{c} y_{i,t}^{i}(a^{t}), \alpha_{i,t}^{i}(a^{t}), \beta_{i,t}^{i}(a^{t}), r_{i,t}^{\text{punish}}(a^{t}), \\ n_{i,t}^{i}(a^{t}), n_{j,t}^{i}(a^{t}), \left( u_{j,t}^{i}(n,a^{t}) \right)_{n \in \mathbb{Z}_{p^{t}}}, x_{j,t}^{i}(a^{t}) \end{array} \right)_{a^{t} \in A^{t-1}} \right)_{t=1}^{\infty}$$

to each player i.

2. In each period t, the stage game proceeds as follows: In equilibrium,

$$m_{j,t}^{1\text{st}} = \begin{cases} u_{i,t}^{j}(m_{i,t-1}^{2\text{nd}}, a^{t}), x_{i,t}^{j}(a^{t}) & \text{if } t \neq 1 \text{ and } m_{i,t-1}^{2\text{nd}} \neq \{\text{babble}\}, \\ u_{i,t}^{j}(n_{i,t}^{j}(a^{t}), a^{t}), x_{i,t}^{j}(a^{t}) & \text{if } t = 1 \text{ or } m_{i,t-1}^{2\text{nd}} = \{\text{babble}\} \end{cases}$$
(9)

and

$$m_{j,t}^{2\mathrm{nd}} = \begin{cases} n_{j,t+1}^{j}(a^{t+1}) & \text{if } \hat{\omega}_{j,t}(a^{t}) = R, \\ \{\text{babble}\} & \text{if } \hat{\omega}_{j,t}(a^{t}) = P. \end{cases}$$

Note that, since  $m_{j,t}^{2nd}$  is sent at the end of period t, the players know  $a^{t+1} = (a_1, ..., a_t)$ .

(a) Given player *i*'s history  $(m_i^{\text{mediator}}, (m_{\tau}^{\text{1st}}, a_{\tau}, m_{\tau}^{\text{2nd}})_{\tau=1}^{t-1})$ , each player *i* sends the first message  $m_{i,t}^{\text{1st}}$  simultaneously. If player *i* herself has not yet deviated, then

$$m_{i,t}^{1\text{st}} = \begin{cases} u_{j,t}^{i}(m_{j,t-1}^{2\text{nd}}, a^{t}), x_{j,t}^{i}(a^{t}) & \text{if } t \neq 1 \text{ and } m_{j,t-1}^{2\text{nd}} \neq \{\text{babble}\}, \\ u_{j,t}^{i}(n_{j,t}^{i}(a^{t}), a^{t}), x_{j,t}^{i}(a^{t}) & \text{if } t = 1 \text{ or } m_{j,t-1}^{2\text{nd}} = \{\text{babble}\}. \end{cases}$$

Let  $m_{i,t}^{1\text{st}}(u)$  be the first element of  $m_{i,t}^{1\text{st}}$  (that is, either  $u_{j,t}^{i}(m_{j,t-1}^{2\text{nd}}, a^{t})$  or  $u_{j,t}^{i}(n_{j,t}^{i}(a^{t}), a^{t})$  on equilibrium); and let  $m_{i,t}^{1\text{st}}(x)$  be the second element  $(x_{j,t}^{i}(a^{t})$  on equilibrium). As a result, the profile of the messages  $m_{t}^{1\text{st}}$  becomes common knowledge. If

$$m_{j,t}^{1st}(u) \neq \alpha_{i,t}^{i}(a^{t}) \times m_{j,t}^{1st}(x) + \beta_{i,t}^{i}(a^{t}) \pmod{p^{t}},$$
 (10)

then player *i* interprets  $\hat{\omega}_{i,t}(a^t) = P$ . Otherwise,  $\hat{\omega}_{i,t}(a^t) = R$ .

(b) Given player *i*'s history  $(m_i^{\text{mediator}}, (m_{\tau}^{1\text{st}}, a_{\tau}, m_{\tau}^{2\text{nd}})_{\tau=1}^{t-1}, m_t^{1\text{st}})$ , each player *i* takes action  $a_{i,t}$  simultaneously. If player *i* herself has not yet deviated, then player *i* takes  $a_{i,t} = r_{i,t}$  with

$$r_{i,t} = \begin{cases} y_{i,t}^{i}(a^{t}) - m_{j,t}^{1\text{st}}(x) \pmod{n_{i}} & \text{if } \hat{\omega}_{i,t}(a^{t}) = R, \\ r_{i,t}^{\text{punish}}(a^{t}) & \text{if } \hat{\omega}_{i,t}(a^{t}) = P. \end{cases}$$
(11)

Recall that  $y_{i,t}^i(a^t) \equiv x_{i,t}^j(a^t) + r_{i,t}(a^t) \pmod{n_i}$  by (5). By (9), therefore, player *i* takes  $r_{i,t}^i(a^t)$  if  $\bar{\omega}_{i,t}(a^t) = R$  and  $r_{i,t}^{\text{punish}}(a^t)$  if  $\bar{\omega}_{i,t}(a^t) = P$  on the equilibrium path, as in  $\mu^*$ .

(c) Given player *i*'s history  $(m_i^{\text{mediator}}, (m_{\tau}^{\text{1st}}, a_{\tau}, m_{\tau}^{2\text{nd}})_{\tau=1}^{t-1}, m_t^{\text{1st}}, a_t)$ , each player *i* sends the second message  $m_{i,t}^{2\text{nd}}$  simultaneously. If player *i* herself has not yet deviated, then

$$m_{i,t}^{\text{2nd}} = \begin{cases} n_{i,t+1}^i(a^{t+1}) & \text{if } \hat{\omega}_{i,t}(a^t) = R, \\ \{\text{babble}\} & \text{if } \hat{\omega}_{i,t}(a^t) = P. \end{cases}$$

As a result, the profile of the messages  $m_t^{\text{2nd}}$  becomes common knowledge. Note that  $\bar{\omega}_t(a^t)$  becomes common knowledge as well on equilibrium path.

### Incentive Compatibility

The above equilibrium has full support: Since  $\bar{\omega}_t(a^t)$ , and  $r_t(a^t)$  have full support,  $(m_1^{\text{mediator}}, m_2^{\text{mediator}})$  have full support as well. Hence, we are left to verify player *i*'s incentive not to deviate from the equilibrium strategy, given that player *i* believes that player *j* has not yet deviated after any history of player *i*.

Suppose that player *i* followed the equilibrium strategy until the end of period t - 1. First, consider player *i*'s incentive to tell the truth about  $m_{i,t}^{1st}$ . In equilibrium, player *i* sends

$$m_{i,t}^{1\text{st}} = \begin{cases} u_{j,t}^{i}(m_{j,t-1}^{2\text{nd}}, a^{t}), x_{j,t}^{i}(a^{t}) & \text{if } m_{j,t-1}^{2\text{nd}} \neq \{\text{babble}\}, \\ u_{j,t}^{i}(n_{j,t}^{i}(a^{t}), a^{t}), x_{j,t}^{i}(a^{t}) & \text{if } m_{j,t-1}^{2\text{nd}} = \{\text{babble}\}. \end{cases}$$

The random variables possessed by player *i* are independent of those possessed by player *j* given  $(m_{\tau}^{1st}, a_{\tau}, m_{\tau}^{2nd})_{\tau=1}^{t-1}$ , except that (i)  $u_{i,t}^{j}(a^{t}) = \alpha_{i,t}^{i}(a^{t}) \times x_{i,t}^{j}(a^{t}) + \beta_{i,t}^{i}(a^{t}) \pmod{p^{t}}$  if  $\bar{\omega}_{i,t}(a^{t}) = R$ , (ii)  $u_{j,t}^{i}(a^{t}) = \alpha_{j,t}^{j}(a^{t}) \times x_{j,t}^{i}(a^{t}) + \beta_{j,t}^{j}(a^{t}) \pmod{p^{t}}$  if  $\bar{\omega}_{j,t}(a^{t}) = R$ , (iii)  $n_{i,\tau}^{j}(a^{\tau}) = n_{i,\tau}^{i}(a^{\tau})$  if  $\omega_{i,\tau-1}(a^{\tau-1}) = P$  while  $n_{i,\tau}^{j}(a^{\tau}) = \tilde{n}_{i,\tau}^{i}(a^{\tau})$  if  $\omega_{i,\tau-1}(a^{\tau-1}) = R$ , and (iv)  $n_{j,\tau}^{i}(a^{\tau}) = n_{j,\tau}^{j}(a^{\tau})$  if  $\omega_{j,\tau-1}(a^{\tau-1}) = P$  while  $n_{j,\tau}^{i}(a^{\tau}) = \tilde{n}_{j,\tau}^{j}(a^{\tau})$  if  $\omega_{j,\tau-1}(a^{\tau-1}) = R$ . Since  $\alpha_{i,t}^{i}(a^{t}), \beta_{i,t}^{i}(a^{t}), v_{i,t}^{j}(n, a^{t}) n_{i,t}^{i}(a^{t})$ , and  $\tilde{n}_{i,t}^{j}(a^{t})$  are uniform and independent, player *i* cannot learn  $\bar{\omega}_{i,\tau}(a^{\tau})$ , or  $r_{j,\tau}(a^{\tau})$  with  $\tau \geq t$ . Hence, player *i* believes at the time when she sends  $m_{i,t}^{1st}$  that her equilibrium value is equal to

$$(1-\delta)\mathbb{E}^{\mu^*}\left[u_i(a_t) \mid h_i^t\right] + \delta\mathbb{E}^{\mu^*}\left[(1-\delta)\sum_{\tau=t+1}^{\infty} \delta^{\tau-t-1}u_i(a_t) \mid h_i^t\right],$$

where  $h_i^t$  is as if player *i* observed  $\left(r_{i,t}^{\text{punish}}(a^t)\right)_{a^t \in A^{t-1}t=1}^{\infty}$ ,  $a^t$ ,  $(\bar{\omega}_{\tau}(a^{\tau}))_{\tau=1}^{t-1}$ , and  $r_{i,t}(a^t)$ , and believed that  $r_{\tau}(a^{\tau}) = a_{\tau}$  for each  $\tau = 1, ..., t-1$  with  $\mu^*$  with mediated perfect monitoring.

On the other hand, for each e > 0, for a sufficiently large  $N^t$ , if player *i* tells a lie in at least one element  $m_{i,t}^{1st}$ , then with probability 1 - e, player *i* creates a situation

$$m_{i,t}^{1\mathrm{st}}(u) \neq \alpha_{j,t}^j(a^t) \times m_{i,t}^{1\mathrm{st}}(x) + \beta_{j,t}^j(a^t) \pmod{p^t}.$$

Hence, (10) (with indices i and j reversed) implies that  $\hat{\omega}_{j,t}(a^t) = P$ .

Moreover, if player *i* creates a situation with  $\hat{\omega}_{j,t}(a^t) = P$ , then player *j* will send  $m_{j,t}^{2nd} = \{\text{babble}\}$  instead of  $n_{j,t+1}^j(a^{t+1})$ . Unless  $\bar{\omega}_{j,t}(a^t) = P$ , since  $n_{j,t+1}^j(a^{t+1})$  is independent of player *i*'s variables, player *i* believes that  $n_{j,t+1}^j(a^{t+1})$  is distributed uniformly over  $\mathbb{Z}_{p^{t+1}}$ . Hence, for each e > 0, for sufficiently large  $N^t$ , if  $\hat{\omega}_{j,t}(a^t) = R$ , then player *i* will send  $m_{i,t+1}^{1st}$  with

$$m_{i,t+1}^{1\text{st}}(u) \neq \alpha_{j,t+1}^{j}(a^{t+1}) \times m_{i,t+1}^{1\text{st}}(x) + \beta_{j,t+1}^{j}(a^{t+1}) \pmod{p^{t+1}}$$

with probability 1 - e. Then, by (10) (with indices *i* and *j* reversed), player *j* will have  $\hat{\omega}_{j,t+1}(a^{t+1}) = P$ .

Recursively, if  $\bar{\omega}_{j,\tau}(a^{\tau}) = R$  for each  $\tau = t, .., t + T_t - 1$ , then player *i* will induce

 $\hat{\omega}_{j,\tau}(a^{\tau}) = P$  for each  $\tau = t, ..., t + T_t - 1$  with a high probability. Hence, for  $\varepsilon_t > 0$  and  $T_t$  fixed in (1) and (2), for sufficiently large  $\bar{N}^t$ , if  $N^{\tau} \ge \bar{N}^t$  for each  $\tau \ge t$ , then player *i* will be punished for the subsequent  $T_t$  periods regardless of player *i*'s continuation strategy with probability no less than  $1 - \varepsilon_t - \sum_{\tau=t}^{t+T_t-1} p_{\tau}$ .  $(\sum_{\tau=t}^{t+T_t-1} p_{\tau} \text{ represents the maximum probability} of having <math>\bar{\omega}_{i,\tau}(a^{\tau}) = P$  for some  $\tau$  for subsequent  $T_t$  periods.) (4) implies that telling a lie gives strictly lower payoff than the equilibrium payoff. Therefore, it is optimal to tell the truth about  $m_{i,t}^{1\text{st}}$ . (In (4), we have shown interim incentive compatibility after knowing  $\bar{\omega}_{i,t}(a^t)$  and  $r_{i,t}$  while here, we consider  $h_i^t$  before  $\bar{\omega}_{i,t}(a^t)$  and  $r_{i,t}$ . Taking the expectation with respect to  $\bar{\omega}_{i,t}(a^t)$  and  $r_{i,t}$ , (4) ensures incentive compatibility before knowing  $\bar{\omega}_{i,t}(a^t)$  and  $r_{i,t}$ .)

Second, consider player *i*'s incentive to take the action  $a_{i,t} = r_{i,t}$  according to (11) if player *i* follows the equilibrium strategy until she sends  $m_{i,t}^{1\text{st}}$ . If she follows the equilibrium strategy, then player *i* believes at the time when she takes an action that her equilibrium value is equal to

$$(1-\delta)\mathbb{E}^{\mu^*}\left[u_i(a_t) \mid h_i^t\right] + \delta\mathbb{E}^{\mu^*}\left[(1-\delta)\sum_{\tau=t+1}^{\infty} \delta^{\tau-t-1}u_i(a_t) \mid h_i^t\right],$$

where  $h_i^t$  is as if player *i* observed  $\left(r_{i,t}^{\text{punish}}(a^t)\right)_{a^t \in A^{t-1}t=1}^{\infty}$ ,  $a^t$ ,  $(\bar{\omega}_{\tau}(a^{\tau}))_{\tau=1}^{t-1}$ ,  $\bar{\omega}_{i,t}(a^t)$ , and  $r_{i,t}$ , and believed that  $r_{\tau}(a^{\tau}) = a_{\tau}$  for each  $\tau = 1, ..., t-1$  with  $\mu^*$  with mediated perfect monitoring. (Compared to the time when player *i* sends  $m_{i,t}^{1\text{st}}$ , player *i* now knows  $\bar{\omega}_{i,t}(a^t)$  and  $r_{i,t}$  on equilibrium path.)

If player *i* deviates from  $a_{i,t}$ , then  $\bar{\omega}_{j,\tau}(a^{\tau}) = P$  by definition for each  $\tau \geq t+1$  and  $a^{\tau}$  that is compatible with  $a^t$  (that is,  $a^{\tau} = (a^t, a_t, ..., a_{\tau-1})$  for some  $a_t, ..., a_{\tau-1}$ ). To avoid being minmaxed in period  $\tau$ , player *i* needs to induce  $\hat{\omega}_{j,\tau}(a^{\tau}) = R$  although  $\bar{\omega}_{j,\tau}(a^{\tau}) = P$ . Given  $\bar{\omega}_{j,\tau}(a^{\tau}) = P$ , since  $\alpha_{i,t}^i(a^t)$ ,  $\beta_{i,t}^i(a^t)$ ,  $\tilde{u}_{i,t}^j(a^t)$ ,  $v_{i,t}^j(n, a^t) n_{i,t}^i(a^t)$ , and  $\tilde{n}_{i,t}^j(a^t)$  are uniform and independent (conditional on the other variables), regardless of player *i*'s continuation strategy, by (10) (with indices *i* and *j* reversed), player *i* will send  $m_{i,\tau}^{1\text{st}}$  with

$$m_{i,\tau}^{\mathrm{1st}}(u) \neq \alpha_{j,\tau}^{j}(a^{\tau}) \times m_{i,\tau}^{\mathrm{1st}}(x) + \beta_{j,\tau}^{j}(a^{\tau}) \pmod{p^{\tau}}$$

with a high probability.

Hence, for sufficiently large  $\bar{N}^t$ , if  $N^{\tau} \geq \bar{N}^t$  for each  $\tau \geq t$ , then player *i* will be punished for the next  $T_t$  periods regardless of player *i*'s continuation strategy with probability no less than  $1 - \varepsilon_t$ . By (3), deviating from  $r_{i,t}$  gives a strictly lower payoff than her equilibrium payoff. Therefore, it is optimal to take  $a_{i,t} = r_{i,t}$ .

Finally, consider player *i*'s incentive to tell the truth about  $m_{i,t}^{2nd}$ . Regardless of  $m_{i,t}^{2nd}$ , player *j*'s actions do not change. Hence, we are left to show that telling a lie does not improve player *i*'s deviation gain by giving player *i* more information.

On the equilibrium path, player *i* knows  $\bar{\omega}_{i,t}(a^t)$ . If player *i* tells the truth, then  $m_{i,t}^{2nd} = n_{i,t+1}^i(a^{t+1}) \neq \{\text{babble}\}$  if and only if  $\bar{\omega}_{i,t}(a^t) = R$ . Moreover, player *j* sends

$$m_{j,t+1}^{1\text{st}} = \begin{cases} u_{i,t+1}^j(m_{i,t}^{2\text{nd}}, a^{t+1}), x_{i,t+1}^j(a^{t+1}) & \text{if } \bar{\omega}_{i,t}(a^t) = R, \\ u_{i,t+1}^j(n_{i,t+1}^j(a^{t+1}), a^{t+1}), x_{i,t+1}^j(a^{t+1}) & \text{if } \bar{\omega}_{i,t}(a^t) = P. \end{cases}$$

Since  $n_{i,t+1}^{j}(a^{t+1}) = n_{i,t+1}^{i}(a^{t+1})$  if  $\bar{\omega}_{i,t}(a^{t}) = P$ , in total, if player *i* tells the truth, then player *i* knows  $u_{j,t+1}^{i}(m_{i,t+1}^{i}(a^{t+1}), a^{t+1})$  and  $x_{j,t+1}^{i}(a^{t+1})$ . This is sufficient information to infer  $\bar{\omega}_{i,t+1}(a^{t+1})$  and  $r_{i,t+1}(a^{t+1})$  correctly.

If she tells a lie, then player j's messages are changed to

$$m_{j,t+1}^{1\text{st}} = \begin{cases} u_{i,t+1}^j(m_{i,t}^{2\text{nd}}, a^{t+1}), x_{i,t+1}^j(a^{t+1}) & \text{if } m_{i,t}^{2\text{nd}} \neq \{\text{babble}\}, \\ u_{i,t+1}^j(n_{i,t+1}^j(a^{t+1}), a^{t+1}), x_{i,t+1}^j(a^{t+1}) & \text{if } m_{i,t}^{2\text{nd}} = \{\text{babble}\}. \end{cases}$$

Since  $\alpha_{i,t+1}^i(a^{t+1})$ ,  $\beta_{i,t+1}^i(a^{t+1})$ ,  $\tilde{u}_{i,t+1}^j(a^{t+1})$ ,  $v_{i,t+1}^j(n, a^{t+1})$   $n_{i,t+1}^i(a^{t+1})$ , and  $\tilde{n}_{i,t+1}^j(a^{t+1})$  are uniform and independent conditional on  $\bar{\omega}_{i,t+1}(a^{t+1})$  and  $r_{i,t+1}(a^{t+1})$ ,  $u_{i,t+1}^j(n, a^{t+1})$  and  $x_{i,t+1}^j(a^{t+1})$  are not informative about player j's recommendation from period t + 1 on or player i's recommendation from period t + 2 on, given that player i knows  $\bar{\omega}_{i,t+1}(a^{t+1})$  and  $r_{i,t+1}(a^{t+1})$ . Since telling the truth informs player i of  $\bar{\omega}_{i,t+1}(a^{t+1})$  and  $r_{i,t+1}(a^{t+1})$ , there is no gain from telling a lie.