# Supplement to "Bounding equilibrium payoffs in repeated games with private monitoring"

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#### **Proof of Proposition 2**

We prove that  $\overline{E_{\text{talk}}(\delta, p)} = \overline{E_{\text{med}}(\delta)}$ . In our construction, players ignore private signals  $y_{i,t}$  observed in periods t = 1, 2, ... That is, only signal  $y_{i,0}$  observed in period 0 is used. Hence we can see p as an ex ante correlation device. Since we consider two-player games, whenever we say players i and j, we assume that they are different players:  $i \neq j$ .

The structure of the proof is as follows: take any strategy of the mediator,  $\tilde{\mu}$ , that satisfies inequality (3) in the text (perfect monitoring incentive compatibility), and let  $\tilde{v}$  be the value when the players follow  $\tilde{\mu}$ . Since each  $\hat{v} \in E_{\text{med}}(\delta)$  has a corresponding  $\hat{\mu}$  that satisfies perfect monitoring incentive compatibility, it suffices to show that, for each  $\varepsilon > 0$ , there exists a sequential equilibrium whose equilibrium payoff v satisfies  $||v - \tilde{v}|| < \varepsilon$  in the following environment:

- (i) At the beginning of the game, each player *i* receives a message  $m_i^{\text{mediator}}$  from the mediator.
- (ii) In each period *t*, the stage game proceeds as follows:
  - (a) Given player *i*'s history  $(m_i^{\text{mediator}}, (m_\tau^{1\text{st}}, a_\tau, m_\tau^{2\text{nd}})_{\tau=1}^{t-1})$ , each player *i* sends the first message  $m_{i,t}^{1\text{st}}$  simultaneously.
  - (b) Given player *i*'s history  $(m_i^{\text{mediator}}, (m_\tau^{1\text{st}}, a_\tau, m_\tau^{2\text{nd}})_{\tau=1}^{t-1}, m_t^{1\text{st}})$ , each player *i* takes action  $a_{i,t}$  simultaneously.
  - (c) Given player *i*'s history  $(m_i^{\text{mediator}}, (m_{\tau}^{1\text{st}}, a_{\tau}, m_{\tau}^{2\text{nd}})_{\tau=1}^{t-1}, m_t^{1\text{st}}, a_t)$ , each player *i* sends the second message  $m_{i,t}^{2\text{nd}}$  simultaneously.

We call this environment perfect monitoring with cheap talk.

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To this end, from  $\tilde{\mu}$ , we first create a strict full-support equilibrium  $\mu$  with mediated perfect monitoring that yields payoffs close to  $\tilde{v}$ . We then move from  $\mu$  to a similar equilibrium  $\mu^*$ , which will be easier to transform into an equilibrium with perfect monitoring with cheap talk. Finally, from  $\mu^*$ , we create an equilibrium with perfect monitoring with cheap talk with the same on-path action distribution.

### Construction and properties of $\mu$

In this subsection, we consider mediated perfect monitoring throughout. Since  $\mathring{W}^* \neq \emptyset$ , by Lemma 2 in the main text, there exists a strict full-support equilibrium  $\mu^{\text{strict}}$  with mediated perfect monitoring. As in the proof of that lemma, consider the following strategy of the mediator: In period 1, the mediator draws one of two states,  $R_{\tilde{v}}$  and  $R_{\text{perturb}}$ , with probabilities  $1 - \eta$  and  $\eta$ , respectively. In state  $R_{\tilde{v}}$ , the mediator's recommendation is determined as follows: If no player has deviated up to period *t*, the mediator recommends  $r_t$  according to  $\tilde{\mu}(h_m^t)$ ; if only player *i* has deviated, the mediator recommends  $r_{j,t}$  to player *j* according to  $\alpha_j^*$ , and recommends some best response to  $\alpha_j^*$  to player *i*. Multiple deviations are treated as in the proof of Lemma 1. In contrast, in state  $R_{\text{perturb}}$ , the mediator follows the equilibrium  $\mu^{\text{strict}}$ . Let  $\mu$  denote this strategy of the mediator. From now on, we fix  $\eta > 0$  arbitrarily.

With mediated perfect monitoring, since  $\mu^{\text{strict}}$  has full support, player *i* believes that the mediator's state is  $R_{\text{perturb}}$  with positive probability after any history. Therefore, by perfect monitoring incentive compatibility and the fact that  $\mu^{\text{strict}}$  is a strict equilibrium, it is always strictly optimal for each player *i* to follow her recommendation. This means that, for each period *t*, there exist  $\varepsilon_t > 0$  and  $T_t < \infty$  such that, for each player *i* and on-path history  $h_m^{t+1}$ , we have

$$(1-\delta)\mathbb{E}^{\mu}\left[u_{i}(r_{t})\mid h_{m}^{t}, r_{i,t}\right] + \delta\mathbb{E}^{\mu}\left[(1-\delta)\sum_{\tau=t+1}^{\infty}\delta^{\tau-t-1}u_{i}\left(\mu\left(h_{m}^{\tau}\right)\right)\mid h_{m}^{t}, r_{i,t}\right] \\ > \max_{a_{i}\in A_{i}}(1-\delta)\mathbb{E}\left[u_{i}(a_{i}, r_{j,t})\mid h_{m}^{t}, r_{i,t}\right] \\ + \left(\delta-\delta^{T_{t}}\right)\left\{(1-\varepsilon_{t})\max_{\hat{a}_{i}}u_{i}\left(\hat{a}_{i}, \alpha_{j}^{\varepsilon_{t}}\right) + \varepsilon_{t}\max_{a\in A}u_{i}(a)\right\} + \delta^{T_{t}}\max_{a\in A}u_{i}(a).$$
(S1)

That is, suppose that if player *i* unilaterally deviates from on-path history, then player *j* virtually minmaxes player *i* for  $T_t - 1$  periods with probability  $1 - \varepsilon_t$ . (Recall that  $\alpha_j^*$  is the minmax strategy and  $\alpha_j^{\varepsilon}$  is a full-support perturbation of  $\alpha_j^*$ .) Then player *i* has a strict incentive not to deviate from any recommendation in period *t* on equilibrium path. Equivalently, since  $\mu$  is a full-support recommendation, player *i* has a strict incentive not to deviate the herself has deviated.

Moreover, for sufficiently small  $\varepsilon_t > 0$ , we have

$$(1-\delta)\mathbb{E}^{\mu}\left[u_{i}(r_{t})\mid h_{m}^{t}, r_{i,t}\right] + \delta\mathbb{E}^{\mu}\left[(1-\delta)\sum_{\tau=t+1}^{\infty}\delta^{\tau-t-1}u_{i}\left(\mu\left(h_{m}^{\tau}\right)\right)\mid h_{m}^{t}\right]$$
  
>  $\left(1-\delta^{T_{t}}\right)\left\{(1-\varepsilon_{t})\max_{\hat{a}_{i}}u_{i}\left(\hat{a}_{i}, \alpha_{j}^{\varepsilon_{t}}\right) + \varepsilon_{t}\max_{a\in\mathcal{A}}u_{i}(a)\right\} + \delta^{T_{t}}\max_{a\in\mathcal{A}}u_{i}(a).$  (S2)

That is, if a deviation is punished with probability  $1 - \varepsilon_t$  for  $T_t$  periods including the current period, then player *i* believes that the deviation is strictly unprofitable.<sup>1</sup>

For each *t*, we fix  $\varepsilon_t > 0$  and  $T_t < \infty$  with (S1) and (S2). Without loss, we can take  $\varepsilon_t$  decreasing:  $\varepsilon_t \ge \varepsilon_{t+1}$  for each *t*.

## Construction and properties of $\mu^*$

In this subsection, we again consider mediated perfect monitoring. We further modify  $\mu$  and create the following mediator's strategy  $\mu^*$ : Fix a fully mixed  $\mathring{\mu} \in \Delta(A)$  with  $u(\mathring{\mu}) \in \mathring{W}^*$ . At the beginning of the game, for each *i*, *t*, and *a<sup>t</sup>*, the mediator draws  $r_{i,t}^{\text{punish}}(a^t)$  according to  $\alpha_i^{\varepsilon_t}$ . In addition, for each *i* and *t*, she draws  $\omega_{i,t} \in \{R, P\}$  such that  $\omega_{i,t} = R$  (regular) and *P* (punish) with probability  $1 - p_t$  and  $p_t$ , respectively, independently across *i* and *t*. We will pin down  $p_t > 0$  in Lemma S1. Moreover, given  $\omega_t = (\omega_{1,t}, \omega_{2,t})$ , the mediator chooses  $r_t(a^t)$  for each  $a^t$  as follows: If  $\omega_{1,t} = \omega_{2,t} = R$ , then she draws  $r_t(a^t)$  according to  $\mu(a^t)(r)$  if  $\omega_{1,\tau} = \omega_{2,\tau} = R$  for each  $\tau \le t-1$ ; and draws  $r_t(a^t)$  according to  $\mathring{\mu}(r)$  if there exists  $\tau \le t-1$  with  $\omega_{1,\tau} = P$  or  $\omega_{2,\tau} = P$ . If  $\omega_{i,t} = R$  and  $\omega_{j,t} = P$ , then she draws  $r_{i,t}(a^t)$  from  $\Pr^{\mu}(r_i \mid r_{j,t}^{\text{punish}}(a^t))$  while she draws  $r_{j,t}(a^t)$  randomly from  $\sum_{a_j \in A_j} \frac{a_j}{|A_j|}$ .<sup>2</sup> Finally, if  $\omega_{1,t} = \omega_{2,t} = P$ , then she draws  $r_{i,t}(a^t)$  randomly from  $\sum_{a_i \in A_i} \frac{a_i}{|A_i|}$  for each *i* independently. Since  $\mu$  has full support,  $\mu^*$  is well defined.

As will be seen, we will take  $p_t$  sufficiently small. In addition, recall that  $\eta > 0$  (the perturbation of  $\tilde{\mu}$  to  $\mu$ ) is arbitrarily. In the next subsection and onward, we construct an equilibrium with perfect monitoring with cheap talk that has the same equilibrium action distribution as  $\mu^*$ . Since  $p_t$  is small and  $\eta > 0$  is arbitrary, constructing such an equilibrium suffices to prove Proposition 2.

At the start of the game, the mediator draws  $\omega_t$ ,  $r_{i,t}^{\text{punish}}(a^t)$ , and  $r_t(a^t)$  for each *i*, *t*, and  $a^t$ . Given them, the mediator sends messages to the players as follows:

- (i) At the start of the game, the mediator sends  $((r_{i,t}^{\text{punish}}(a^t))_{a^t \in A^{t-1}})_{t=1}^{\infty}$  to player *i*.
- (ii) In each period *t*, the stage game proceeds as follows:
  - (a) The mediator decides  $\bar{\omega}_t(a^t) \in \{R, P\}^2$  as follows: if there is no unilateral deviator (defined below), then the mediator sets  $\bar{\omega}_t(a^t) = \omega_t$ . If instead player *i* is a unilateral deviator, then the mediator sets  $\bar{\omega}_{i,t}(a^t) = R$  and  $\bar{\omega}_{i,t}(a^t) = P$ .
  - (b) Given  $\bar{\omega}_{i,t}(a^t)$ , the mediator sends  $\bar{\omega}_{i,t}(a^t)$  to player *i*. In addition, if  $\bar{\omega}_{i,t}(a^t) = R$ , then the mediator sends  $r_{i,t}(a^t)$  to player *i* as well.
  - (c) Given these messages, player *i* takes an action. In equilibrium, if player *i* has not yet deviated, then player *i* takes  $r_{i,t}(a^t)$  if  $\bar{\omega}_{i,t}(a^t) = R$  and takes  $r_{i,t}^{\text{punish}}(a^t)$

<sup>&</sup>lt;sup>1</sup>If the current on-path recommendation schedule  $Pr^{\mu}(r_{j,t} | h_m^t, r_{i,t})$  is very close to  $\alpha_j^*$ , then (S2) may be more restrictive than (S1).

<sup>&</sup>lt;sup>2</sup>As will be seen below, if  $\omega_{j,t} = P$ , then player *j* is supposed to take  $r_{j,t}^{\text{punish}}(a^t)$ . Hence,  $r_{j,t}(a^t)$  does not affect the equilibrium action. We define  $r_{j,t}(a^t)$  so that, when the mediator sends a message only at the beginning of the game (in the game with perfect monitoring with cheap talk), she sends a "dummy recommendation"  $r_{j,t}(a^t)$  so that player *j* does not realize that  $\omega_{j,t} = P$  until period *t*.

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if  $\bar{\omega}_{i,t}(a^t) = P$ . For notational convenience, let

$$r_{i,t} = \begin{cases} r_i(a^t) & \text{if } \bar{\omega}_{i,t}(a^t) = R, \\ r_{i,t}^{\text{punish}}(a^t) & \text{if } \bar{\omega}_{i,t}(a^t) = P \end{cases}$$

be the action that player *i* is supposed to take if she has not yet deviated. Her strategy after her own deviation is not specified.

We say that player *i* has unilaterally deviated if there exist  $\tau \le t - 1$  and a unique *i* such that (i) for each  $\tau' < \tau$ , we have  $a_{n,\tau'} = r_{n,\tau'}$  for each  $n \in \{1, 2\}$  (no deviation happened until period  $\tau - 1$ ) and (ii)  $a_{i,\tau} \ne r_{i,\tau}$  and  $a_{j,\tau} = r_{j,\tau}$  (player *i* deviates in period  $\tau$  and player *j* does not deviate).

Note that  $\mu^*$  is close to  $\mu$  on the equilibrium path for sufficiently small  $p_t$ . Hence, onpath strict incentive compatibility for player *i* follows from (S1). Moreover, the incentive compatibility condition analogous to (S2) also holds.

LEMMA S1. There exists  $\{p_t\}_{t=1}^{\infty}$  with  $p_t > 0$  for each t such that it is strictly optimal for each player i to follow her recommendation: For each player i and history

$$h_{i}^{t} = \left( \left( \left( r_{i,t}^{\text{punish}} \left( a^{t} \right) \right)_{a^{t} \in A^{t-1}} \right)_{t=1}^{\infty}, a^{t}, \left( \bar{\omega}_{\tau} \left( a^{\tau} \right) \right)_{\tau=1}^{t-1}, \bar{\omega}_{i,t} \left( a^{t} \right), \left( r_{i,\tau} \right)_{\tau=1}^{t} \right) \right)_{\tau=1}^{\infty}$$

if player i herself has not yet deviated, we have the following two inequalities:

(i) If a deviation is punished by  $\alpha_j^{\varepsilon_t}$  for the next period  $T_t$  periods with probability  $1 - \varepsilon_t - \sum_{\tau=t}^{t+T_t-1} p_{\tau}$ , then it is strictly unprofitable:

$$(1-\delta)\mathbb{E}^{\mu^{*}}\left[u_{i}(r_{i,t},a_{j,t})\mid h_{i}^{t}\right]+\delta\mathbb{E}^{\mu^{*}}\left[(1-\delta)\sum_{\tau=t+1}^{\infty}\delta^{\tau-t-1}u_{i}(r_{i,\tau},a_{j,\tau})\mid h_{i}^{t},a_{i,t}=r_{i,t}\right]$$

$$> \max_{a_{i}\in\mathcal{A}_{i}}(1-\delta)\mathbb{E}^{\mu^{*}}\left[u_{i}(a_{i},a_{j,t})\mid h_{i}^{t}\right]$$

$$+\left(\delta-\delta^{T_{t}}\right)\left\{\left(1-\varepsilon_{t}-\sum_{\tau=t}^{t+T_{t}-1}p_{\tau}\right)\max_{\hat{a}_{i}}u_{i}(\hat{a}_{i},\alpha_{j}^{\varepsilon_{t}})\right.$$

$$\left.+\left(\varepsilon_{t}+\sum_{\tau=t}^{t+T_{t}-1}p_{\tau}\right)\max_{a\in\mathcal{A}}u_{i}(a)\right\}$$

$$+\delta^{T_{t}}\max_{a\in\mathcal{A}}u_{i}(a).$$
(S3)

(ii) If a deviation is punished by  $\alpha_j^{\varepsilon_t}$  from the current period with probability  $1 - \varepsilon_t - \sum_{\tau=t}^{t+T_b-1} p_t$ , then it is strictly unprofitable:

$$(1-\delta)\mathbb{E}^{\mu^{*}}\left[u_{i}(r_{i,t}, a_{j,t}) \mid h_{i}^{t}\right] + \delta\mathbb{E}^{\mu^{*}}\left[(1-\delta)\sum_{\tau=t+1}^{\infty} \delta^{\tau-t-1}u_{i}(r_{i,\tau}, a_{j,\tau}) \mid h_{i}^{t}, a_{i,t} = r_{i,t}\right]$$
(S4)

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$$> \left(1 - \delta^{T_t}\right) \left\{ \left(1 - \varepsilon_t - \sum_{\tau=t}^{t+T_t-1} p_\tau\right) \max_{\hat{a}_i} u_i(\hat{a}_i, \alpha_j^{\varepsilon_t}) + \left(\varepsilon_t + \sum_{\tau=t}^{t+T_t-1} p_\tau\right) \max_{a \in A} u_i(a) \right\} \\ + \delta^{T_t} \max_{a \in A} u_i(a).$$

Moreover,  $\mathbb{E}^{\mu^*}$  does not depend on the specification of player j's strategy after player j's own deviation, for each history  $h_i^t$  such that player i has not deviated.

**PROOF.** Given  $\mathring{\mu}$ , since  $u(\mathring{\mu}) \in \mathring{W}^*$ , for sufficiently small  $\varepsilon_t > 0$ , we have

$$(1-\delta)\mathbb{E}^{\hat{\mu}}\left[u_{i}(r_{t})\mid h_{m}^{t}, r_{i,t}\right] + \delta u_{i}(\hat{\mu})$$

$$> \max_{a_{i}\in\mathcal{A}_{i}}(1-\delta)\mathbb{E}\left[u_{i}(a_{i}, r_{-i,t})\mid h_{m}^{t}, r_{i,t}\right]$$

$$+ \left(\delta - \delta^{T_{t}}\right)\left\{(1-\varepsilon_{t})\max_{\hat{a}_{i}}u_{i}(\hat{a}_{i}, \alpha_{j}^{\varepsilon_{t}}) + \varepsilon_{t}\max_{a\in\mathcal{A}}u_{i}(a)\right\} + \delta^{T_{t}}\max_{a\in\mathcal{A}}u_{i}(a)$$

and

$$(1-\delta)\mathbb{E}^{\check{\mu}}\left[u_{i}(r_{t})\mid h_{m}^{t}, r_{i,t}\right] + \delta u_{i}(\mathring{\mu})$$
  
>  $\left(1-\delta^{T_{t}}\right)\left\{(1-\varepsilon_{t})\max_{\hat{a}_{i}}u_{i}(\hat{a}_{i}, \alpha_{j}^{\varepsilon_{t}}) + \varepsilon_{t}\max_{a\in A}u_{i}(a)\right\} + \delta^{T_{t}}\max_{a\in A}u_{i}(a).$ 

Hence (S1) and (S2) hold with  $\mu$  replaced with  $\mathring{\mu}$ .

Since  $\mu^*$  has full support on the equilibrium path, a player *i* who has not yet deviated always believes that player *j* has not deviated. Hence,  $\mathbb{E}^{\mu^*}$  is well defined without specifying player *j*'s strategy after player *j*'s own deviation.

Moreover, since  $p_t$  is small and  $\omega_{j,t}$  is independent of  $(\omega_{\tau})_{\tau=1}^{t-1}$  and  $\omega_{i,t}$ , given  $(\bar{\omega}_{\tau}(a^{\tau}))_{\tau=1}^{t-1}$  and  $\bar{\omega}_{i,t}(a^t)$  (which are equal to  $(\omega_{\tau})_{\tau=1}^{t-1}$  and  $\omega_{i,t}$  on path), player *i* believes that  $\bar{\omega}_{j,t}(a^t)$  is equal to  $\omega_{j,t}$  and  $\omega_{j,t}$  is equal to *R* with a high probability, unless player *i* has deviated. Since

$$\Pr^{\mu*}(r_{j,t} \mid \bar{\omega}_{i,t}(a^t), \{\bar{\omega}_{j,t}(a^t) = R\}, h_i^t) = \Pr^{\mu*}(r_{j,t} \mid a^t, r_{i,t}),$$

we have that the difference

$$\mathbb{E}^{\mu^{*}} \left[ u_{i}(r_{i,t}, a_{j,t}) \mid h_{i}^{t} \right] - \mathbb{E}^{\mu} \left[ u_{i}(r_{i,t}, a_{j,t}) \mid r_{i}^{t}, a^{t}, r_{i,t} \right]$$

is small for small  $p_t$ .

Further, if  $p_{\tau}$  is small for each  $\tau \ge t + 1$ , then since  $\omega_{\tau}$  is independent of  $\omega_t$  with  $t \le \tau - 1$ , regardless of  $(\bar{\omega}_{\tau}(a^{\tau}))_{\tau=1}^t$ , player *i* believes that  $\bar{\omega}_{i,\tau}(a^{\tau}) = \bar{\omega}_{j,\tau}(a^{\tau}) = R$  with high probability for  $\tau \ge t + 1$  on the equilibrium path. Since the distribution of the recommendation given  $\mu^*$  is the same as that of  $\mu$  (or  $\mathring{\mu}$ ) given  $a^{\tau}$  and  $(\bar{\omega}_{i,\tau}(a^{\tau}), \bar{\omega}_{j,\tau}(a^{\tau})) = (R, R)$  for each  $\tau \le t - 1$  (or  $(\bar{\omega}_{i,\tau}(a^{\tau}), \bar{\omega}_{j,\tau}(a^{\tau})) \ne (R, R)$  for some  $\tau \le t - 1$ , respectively), we have that

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1. for each  $h_i^t$  with  $\bar{\omega}_{i,t}(a^t) = R$  and  $(\bar{\omega}_{i,\tau}(a^{\tau}), \bar{\omega}_{j,\tau}(a^{\tau})) = (R, R)$  for each  $\tau \le t - 1$ ,

$$\mathbb{E}^{\mu^{*}} \left[ (1-\delta) \sum_{\tau=t+1}^{\infty} \delta^{\tau-t-1} u_{i}(r_{i,\tau}, a_{j,\tau}) \mid h_{i}^{t}, a_{i,t} = r_{i,t} \right] \\ - \mathbb{E}^{\mu} \left[ (1-\delta) \sum_{\tau=t+1}^{\infty} \delta^{\tau-t-1} u_{i}(r_{i,\tau}, a_{j,\tau}) \mid r_{i}^{t}, a^{t}, r_{i,t} \right]$$

is small for small  $p_{\tau}$  with  $\tau \ge t + 1$ ; and

2. for each  $h_i^t$  with  $\bar{\omega}_{i,t}(a^t) = R$  and  $(\bar{\omega}_{i,\tau}(a^{\tau}), \bar{\omega}_{j,\tau}(a^{\tau})) \neq (R, R)$  for some  $\tau \leq t - 1$ ,

$$\mathbb{E}^{\mu^{*}} \left[ (1-\delta) \sum_{\tau=t+1}^{\infty} \delta^{\tau-t-1} u_{i}(r_{i,\tau}, a_{j,\tau}) \mid h_{i}^{t}, a_{i,t} = r_{i,t} \right] \\ - \mathbb{E}^{\mathring{\mu}} \left[ (1-\delta) \sum_{\tau=t+1}^{\infty} \delta^{\tau-t-1} u_{i}(r_{i,\tau}, a_{j,\tau}) \mid r_{i}^{t}, a^{t}, r_{i,t} \right]$$

is small for small  $p_{\tau}$  with  $\tau \ge t + 1$ .

Hence, (S1) and (S2) (and the same inequalities with  $\mu^*$  replaced with  $\mathring{\mu}$ ) imply that, there exists  $\bar{p}_t > 0$  such that, if  $p_{\tau} \le \bar{p}_t$  for each  $\tau \ge t$ , then the claims of the lemma hold. Hence, if we take  $p_t \le \min_{\tau \le t} \bar{p}_{\tau}$ , then the claims hold.

We fix  $\{p_t\}_{t=1}^{\infty}$  so that Lemma S1 holds. This fully pins down  $\mu^*$  with mediated perfect monitoring.

#### Construction with perfect monitoring with cheap talk

Given  $\mu^*$  with mediated perfect monitoring, we define the equilibrium strategy with perfect monitoring with cheap talk such that the equilibrium action distribution is the same as  $\mu^*$ . We must pin down the following four objects: at the beginning of the game, what message  $m_i^{\text{mediator}}$  player *i* receives from the mediator; what message  $m_{i,t}^{\text{1st}}$  player *i* sends at the beginning of period *t*; what action  $a_{i,t}$  player *i* takes in period *t*; and what message  $m_{i,t}^{\text{2nd}}$  player *i* sends at the end of period *t*.

*Intuitive argument* As in  $\mu^*$ , at the beginning of the game, for each *i*, *t*, and *a<sup>t</sup>*, the mediator draws  $r_{i,t}^{\text{punish}}(a^t)$  according to  $\alpha_i^{\varepsilon_t}$ . In addition, with  $p_t > 0$  pinned down in Lemma S1, she draws  $\omega_t \in \{R, P\}^2$  and  $r_t(a^t)$  as in  $\mu^*$  for each *t* and *a<sup>t</sup>*. She then defines  $\bar{\omega}_t(a^t)$  from  $a^t$ ,  $r_t(a^t)$ , and  $\omega_t$  as in  $\mu^*$ .

Intuitively, the mediator sends all the information about

$$((\bar{\omega}_t(a^t), r_t(a^t), r_{1,t}^{\text{punish}}(a^t), r_{2,t}^{\text{punish}}(a^t))_{a^t \in A^{t-1}})_{t=1}^{\infty}$$

through the initial messages  $(m_1^{\text{mediator}}, m_2^{\text{mediator}})$ . In particular, the mediator directly sends  $((r_{i,t}^{\text{punish}}(a^t))_{a^t \in \mathcal{A}^{t-1}})_{t=1}^{\infty}$  to player *i* as a part of  $m_i^{\text{mediator}}$ . Hence, we focus on how

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we replicate the role of the mediator in  $\mu^*$  of sending  $(\bar{\omega}_t(a^t), r_t(a^t))$  in each period, depending on realized history  $a^t$ .

The key features to establish are (i) player *i* does not know the instructions for the other player, (ii) before player *i* reaches period *t*, player *i* does not know her own recommendations for periods  $\tau \ge t$  (otherwise, player *i* would obtain more information than the original equilibrium  $\mu^*$  and thus might want to deviate), and (iii) no player wants to deviate (in particular, if player *i* deviates in actions or cheap talk, then the strategy of player *j* is as if the state were  $\bar{\omega}_{j,t} = P \ln \mu^*$ , for a sufficiently long time with a sufficiently high probability).

The properties (i) and (ii) are achieved by the same mechanism as in Theorem 9 of Heller et al. (2012, henceforth HST). In particular, without loss, let  $A_i = \{1_i, ..., n_i\}$  be player *i*'s action set. We can view  $r_{i,t}(a^t)$  as an element of  $\{1, ..., n_i\}$ . The mediator at the beginning of the game draws  $r_t(a^t)$  for each  $a^t$ .

Instead of sending  $r_{i,t}(a^t)$  directly to player *i*, the mediator encodes  $r_{i,t}(a^t)$  as follows: For a sufficiently large  $N^t \in \mathbb{Z}$  to be determined, we define  $p^t = N^t n_i n_j$ . This  $p^t$  corresponds to  $p_h$  in HST. Let  $\mathbb{Z}_{p^t} \equiv \{1, \ldots, p^t\}$ . The mediator draws  $x_{i,t}^j(a^t)$  uniformly and independently from  $\mathbb{Z}_{p^t}$  for each *i*, *t*, and  $a^t$ . Given them, she defines

$$y_{i,t}^{i}(a^{t}) \equiv x_{i,t}^{j}(a^{t}) + r_{i,t}(a^{t}) \pmod{n_{i}}.$$
(S5)

Intuitively,  $y_{i,t}^i(a^t)$  is the "encoded instruction" of  $r_{i,t}(a^t)$ , and to obtain  $r_{i,t}(a^t)$  from  $y_{i,t}^i(a^t)$ , player *i* needs to know  $x_{i,t}^j(a^t)$ . The mediator gives  $((y_i^i(a^t))_{a^t \in A^{t-1}})_{t=1}^\infty$  to player *i* as a part of  $m_i^{\text{mediator}}$ . At the same time, she gives  $((x_{i,t}^j(a^t))_{a^t \in A^{t-1}})_{t=1}^\infty$  to player *j* as a part of  $m_j^{\text{mediator}}$ . At the beginning of period *t*, player *j* sends  $x_{i,t}^j(a^t)$  by cheap talk as a part of  $m_{j,t}^{\text{sense}}$  based on the realized action  $a^t$ , so that player *i* does not know  $r_{i,t}(a^t)$  until period *t*. (Throughout the proof, the superscript of a variable represents who is informed about the variable, and the subscript represents whose recommendation the variable is about.)

To incentivize player *j* to tell the truth, the equilibrium should embed a mechanism that punishes player *i* if she tells a lie. In HST, this is done as follows: The mediator draws  $\alpha_{i,t}^i(a^t)$  and  $\beta_{i,t}^i(a^t)$  uniformly and independently from  $\mathbb{Z}_{p^t}$ , and defines

$$u_{i,t}^{j}(a^{t}) \equiv \alpha_{i,t}^{i}(a^{t}) \times x_{i,t}^{j}(a^{t}) + \beta_{i,t}^{i}(a^{t}) \pmod{p^{t}}.$$
(S6)

The mediator gives  $x_{i,t}^j(a^t)$  and  $u_{i,t}^j(a^t)$  to player *j* while she gives  $\alpha_{i,t}^i(a^t)$  and  $\beta_{i,t}^i(a^t)$  to player *i*. In period *t*, player *j* is supposed to send  $x_{i,t}^j(a^t)$  and  $u_{i,t}^j(a^t)$  to player *i*. If player *i* receives  $x_{i,t}^j(a^t)$  and  $u_{i,t}^j(a^t)$  with

$$u_{i,t}^{j}(a^{t}) \neq \alpha_{i,t}^{i}(a^{t}) \times x_{i,t}^{j}(a^{t}) + \beta_{i,t}^{i}(a^{t}) \pmod{p^{t}},$$
(S7)

then player *i* interprets that player *j* has deviated. For sufficiently large  $N^t$ , since player *j* does not know  $\alpha_{i,t}^i(a^t)$  and  $\beta_{i,t}^i(a^t)$ , if player *j* tells a lie about  $x_{i,t}^j(a^t)$ , then with a high probability, player *j* creates a situation where (S7) holds.

Since HST considers Nash equilibrium, they let player i minimax player j forever after (S7) holds. However, since we consider sequential equilibrium, as in the proof of Lemma 2, we will create a coordination mechanism such that, if player j tells a lie, then with high probability player i minimaxes player j for a long time and player i assigns probability 0 to the event that player i punishes player j.

To this end, we consider the following coordination: First, if and only if  $\bar{\omega}_{i,t}(a^t) = R$ , the mediator defines  $u_{i,t}^j(a^t)$  as (S6). Otherwise,  $u_{i,t}^j(a^t)$  is randomly drawn. That is,

$$u_{i,t}^{j}(a^{t}) \equiv \begin{cases} \alpha_{i,t}^{i}(a^{t}) \times x_{i,t}^{j}(a^{t}) + \beta_{i,t}^{i}(a^{t}) \pmod{p^{t}} & \text{if } \bar{\omega}_{i,t}(a^{t}) = R, \\ \text{uniformly distributed over } \mathbb{Z}_{p^{t}} & \text{if } \bar{\omega}_{i,t}(a^{t}) = P. \end{cases}$$
(S8)

Since both  $\bar{\omega}_{i,t}(a^t) = R$  and  $\bar{\omega}_{i,t}(a^t) = P$  happen with a positive probability, player *i* after receiving  $u_{i,t}^j(a^t)$  with  $u_{i,t}^j(a^t) \neq \alpha_{i,t}^i(a^t) \times x_{i,t}^j(a^t) + \beta_{i,t}^i(a^t) \pmod{p^t}$  interprets that  $\bar{\omega}_{i,t}(a^t) = P$ . For notational convenience, let  $\hat{\omega}_{i,t}(a^t) \in \{R, P\}$  be player *i*'s interpretation of  $\bar{\omega}_{i,t}(a^t)$ . After  $\hat{\omega}_{i,t}(a^t) = P$ , she takes period-*t* action according to  $r_{i,t}^{\text{punish}}(a^t)$ . Given this inference, if player *j* tells a lie about  $u_{i,t}^j(a^t) \text{ with } \bar{\omega}_{i,t}(a^t) = R$ , then with a high probability, she induces a situation with  $u_{i,t}^j(a^t) \neq \alpha_{i,t}^i(a^t) \times x_{i,t}^j(a^t) + \beta_{i,t}^i(a^t) \pmod{p^t}$ , and player *i* punishes player *j* in period *t* (without noticing player *j*'s deviation).

Second, switching to  $r_{i,t}^{\text{punish}}(a^t)$  for period *t* only may not suffice if player *j* believes that player *i*'s action distribution given  $\bar{\omega}_{i,t}(a^t) = R$  is close to the minimax strategy. Hence, we ensure that once player *j* deviates, player *i* takes  $r_{i,\tau}^{\text{punish}}(a^{\tau})$  for a sufficiently long time.

To this end, we change the mechanism so that player *j* does not always know  $u_{i,t}^{j}(a^{t})$ . Instead, the mediator draws  $p^{t}$  independent random variables  $v_{i,t}^{j}(n, a^{t})$  with  $n = 1, ..., p^{t}$  uniformly from  $\mathbb{Z}_{p^{t}}$ . In addition, she draws  $n_{i,t}^{i}(a^{t})$  uniformly from  $\mathbb{Z}_{p^{t}}$ . The mediator defines  $u_{i,t}^{j}(n, a^{t})$  for each  $n = 1, ..., p^{t}$  as

$$u_{i,t}^{j}(n,a^{t}) = \begin{cases} u_{i,t}^{j}(a^{t}) & \text{if } n = n_{i,t}^{i}(a^{t}), \\ v_{i,t}^{j}(n,a^{t}) & \text{if otherwise,} \end{cases}$$

that is,  $u_{i,t}^j(n, a^t)$  corresponds to  $u_{i,t}^j(a^t)$  with (S8) only if  $n = n_{i,t}^i(a^t)$ . For other *n*,  $u_{i,t}^j(n, a^t)$  is completely random.

The mediator sends  $n_{i,t}^i(a^t)$  to player *i*, and sends  $\{u_{i,t}^j(n, a^t)\}_{n \in \mathbb{Z}_{p^t}}$  to player *j*. In addition, the mediator sends  $n_{i,t}^j(a^t)$  to player *j*, where

$$n_{i,t}^{j}(a^{t}) = \begin{cases} n_{i,t}^{i}(a^{t}) & \text{if } \omega_{i,t-1}(a^{t-1}) = P, \\ \text{uniformly distributed over } \mathbb{Z}_{p^{t}} & \text{if } \omega_{i,t-1}(a^{t-1}) = R \end{cases}$$

is equal to  $n_{i,t}^i(a^t)$  if and only if last-period  $\bar{\omega}_{i,t-1}(a^{t-1})$  is equal to *P*.

Supplementary Material

In period *t*, player *j* is asked to send  $x_{i,t}^j(a^t)$  and  $u_{i,t}^j(n, a^t)$  with  $n = n_{i,t}^i(a^t)$ , that is, send  $x_{i,t}^j(a^t)$  and  $u_{i,t}^j(a^t)$ . If and only if player *j*'s messages  $\hat{x}_{i,t}^j(a^t)$  and  $\hat{u}_{i,t}^j(a^t)$  satisfy

$$\hat{u}_{i,t}^{j}(a^{t}) = \alpha_{i,t}^{i}(a^{t}) \times \hat{x}_{i,t}^{j}(a^{t}) + \beta_{i,t}^{i}(a^{t}) \pmod{p^{t}}$$

player *i* interprets  $\hat{\omega}_{i,t}(a^t) = R$ . If player *i* has  $\hat{\omega}_{i,t}(a^t) = R$ , then player *i* knows that player *j* needs to know  $n_{i,t+1}^i(a^{t+1})$  to send the correct  $u_{i,t+1}^j(n, a^{t+1})$  in the next period. Hence, she sends  $n_{i,t+1}^i(a^{t+1})$  to player *j*. If player *i* has  $\hat{\omega}_{i,t}(a^t) = P$ , then she believes that player *j* knows  $n_{i,t+1}^i(a^{t+1})$  and does not send  $n_{i,t+1}^i(a^{t+1})$ .

Given this coordination, once player *j* creates a situation with  $\bar{\omega}_{i,t}(a^t) = R$  but  $\hat{\omega}_{i,t}(a^t) = P$ , then player *j* cannot receive  $n_{i,t+1}^i(a^{t+1})$ . Without knowing  $n_{i,t+1}^i(a^{t+1})$ , with a large  $N^{t+1}$ , with a high probability, player *j* cannot know which  $u_{i,t+1}^j(n, a^{t+1})$  she should send. Then, again, she will create a situation with

$$\hat{u}_{i,t+1}^{j}(a^{t+1}) \neq \alpha_{i,t+1}^{i}(a^{t+1}) \times \hat{x}_{i,t}^{j}(a^{t+1}) + \beta_{i,t}^{i}(a^{t+1}) \pmod{p^{t+1}},$$

that is,  $\hat{\omega}_{i,t+1}(a^{t+1}) = P$ . Recursively, player *i* has  $\hat{\omega}_{i,\tau}(a^{\tau}) = P$  for a long time with a high probability if player *j* tells a lie.

Finally, if player *j* takes a deviant action in period *t*, then the mediator has drawn  $\bar{\omega}_{i,\tau}(a^{\tau}) = P$  for each  $\tau \ge t + 1$  for  $a^{\tau}$  corresponding to the realized history. With  $\bar{\omega}_{i,\tau}(a^{\tau}) = P$ , so as to avoid  $\hat{\omega}_{i,\tau}(a^{\tau}) = P$ , player *j* needs to create a situation

$$\hat{u}_{i,\tau}^{j}(a^{\tau}) = \alpha_{i,\tau}^{i}(a^{\tau}) \times \hat{x}_{i,\tau}^{j}(a^{\tau}) + \beta_{i,\tau}^{i}(a^{\tau}) \pmod{p^{\tau}}$$

without knowing  $\alpha_{i,\tau}^i(a^{\tau})$  and  $\beta_{i,\tau}^i(a^{\tau})$  while the mediator's message does not tell her what is  $\alpha_{i,t}^i(a^t) \times x_{i,t}^j(a^t) + \beta_{i,t}^i(a^t) \pmod{p^{\tau}}$  by (S8). Hence, for sufficiently large  $N^{\tau}$ , player *j* cannot avoid  $\hat{\omega}_{i,\tau}(a^{\tau}) = P$  with a nonnegligible probability. Hence, player *j* will be minmaxed from the next period with a high probability.

The above argument in total shows that if player j deviates, whether in communication or action, then she will be minmaxed for a sufficiently long time. Lemma S1 ensures that player j does not want to tell a lie or take a deviant action.

*Formal construction* Let us formalize the above construction: As in  $\mu^*$ , at the beginning of the game, for each *i*, *t*, and *a<sup>t</sup>*, the mediator draws  $r_{i,t}^{\text{punish}}(a^t)$  according to  $\alpha_i^{\varepsilon_t}$ ; then she draws  $\omega_t \in \{R, P\}^2$  and  $r_t(a^t)$  for each *t* and  $a^t$ ; and then she defines  $\bar{\omega}_t(a^t)$  from  $a^t$ ,  $r_t(a^t)$ , and  $\omega_t$  as in  $\mu^*$ . For each *t* and  $a^t$ , she draws  $x_{i,t}^j(a^t)$  uniformly and independently from  $\mathbb{Z}_{p^t}$ . Given them, she defines

$$y_{i,t}^i(a^t) \equiv x_{i,t}^j(a^t) + r_{i,t}(a^t) \pmod{n_i},$$

so that (S5) holds.

The mediator draws  $\alpha_{i,t}^i(a^t)$ ,  $\beta_{i,t}^i(a^t)$ ,  $\tilde{u}_{i,t}^j(a^t)$ ,  $v_{i,t}^j(n, a^t)$  for each  $n \in \mathbb{Z}_{p^t}$ ,  $n_{i,t}^i(a^t)$ , and  $\tilde{n}_{i,t}^j(a^t)$  from the uniform distribution over  $\mathbb{Z}_{p^t}$  independently for each player *i*, each period *t*, and each  $a^t$ .

Supplementary Material

As in (S8), the mediator defines

$$u_{i,t}^{j}(a^{t}) \equiv \begin{cases} \alpha_{i,t}^{i}(a^{t}) \times x_{i,t}^{j}(a^{t}) + \beta_{i,t}^{i}(a^{t}) \pmod{p^{t}} & \text{if } \bar{\omega}_{i,t}(a^{t}) = R, \\ \tilde{u}_{i,t}^{j}(a^{t}) & \text{if } \bar{\omega}_{i,t}(a^{t}) = P. \end{cases}$$

In addition, the mediator defines

$$u_{i,t}^{j}(n, a^{t}) = \begin{cases} u_{i,t}^{j}(a^{t}) & \text{if } n = n_{i,t}^{i}(a^{t}), \\ v_{i,t}^{j}(n, a^{t}) & \text{if otherwise} \end{cases}$$

and

$$n_{i,t}^{j}(a^{t}) = \begin{cases} n_{i,t}^{i}(a^{t}) & \text{if } t = 1 \text{ or } \omega_{i,t-1}(a^{t-1}) = P, \\ \tilde{n}_{i,t}^{j}(a^{t}) & \text{if } t \neq 1 \text{ and } \omega_{i,t-1}(a^{t-1}) = R, \end{cases}$$

as explained above.

Let us now define the equilibrium:

(i) At the beginning of the game, the mediator sends

$$m_{i}^{\text{mediator}} = \left( \begin{pmatrix} y_{i,t}^{i}(a^{t}), \alpha_{i,t}^{i}(a^{t}), \beta_{i,t}^{i}(a^{t}), r_{i,t}^{\text{punish}}(a^{t}), \\ n_{i,t}^{i}(a^{t}), n_{j,t}^{i}(a^{t}), (u_{j,t}^{i}(n, a^{t}))_{n \in \mathbb{Z}_{p^{t}}}, x_{j,t}^{i}(a^{t}) \end{pmatrix}_{a^{t} \in A^{t-1}} \right)_{t=1}^{\infty}$$

to each player i.

(ii) In each period *t*, the stage game proceeds as follows: In equilibrium,

$$m_{j,t}^{1\text{st}} = \begin{cases} u_{i,t}^{j}(m_{i,t-1}^{2\text{nd}}, a^{t}), x_{i,t}^{j}(a^{t}) & \text{if } t \neq 1 \text{ and } m_{i,t-1}^{2\text{nd}} \neq \{\text{babble}\}, \\ u_{i,t}^{j}(n_{i,t}^{j}(a^{t}), a^{t}), x_{i,t}^{j}(a^{t}) & \text{if } t = 1 \text{ or } m_{i,t-1}^{2\text{nd}} = \{\text{babble}\} \end{cases}$$
(S9)

and

$$m_{j,t}^{2nd} = \begin{cases} n_{j,t+1}^{j}(a^{t+1}) & \text{if } \hat{\omega}_{j,t}(a^{t}) = R, \\ \{\text{babble}\} & \text{if } \hat{\omega}_{j,t}(a^{t}) = P. \end{cases}$$

Note that, since  $m_{j,t}^{2nd}$  is sent at the end of period *t*, the players know  $a^{t+1} = (a_1, \ldots, a_t)$ .

(a) Given player *i*'s history  $(m_i^{\text{mediator}}, (m_\tau^{1\text{st}}, a_\tau, m_\tau^{2\text{nd}})_{\tau=1}^{t-1})$ , each player *i* sends the first message  $m_{i,t}^{1\text{st}}$  simultaneously. If player *i* herself has not yet deviated, then

$$m_{i,t}^{1\text{st}} = \begin{cases} u_{j,t}^{i}(m_{j,t-1}^{2\text{nd}}, a^{t}), x_{j,t}^{i}(a^{t}) & \text{if } t \neq 1 \text{ and } m_{j,t-1}^{2\text{nd}} \neq \{\text{babble}\}, \\ u_{j,t}^{i}(n_{j,t}^{i}(a^{t}), a^{t}), x_{j,t}^{i}(a^{t}) & \text{if } t = 1 \text{ or } m_{j,t-1}^{2\text{nd}} = \{\text{babble}\}. \end{cases}$$

Let  $m_{i,t}^{1\text{st}}(u)$  be the first element of  $m_{i,t}^{1\text{st}}$  (that is, either  $u_{j,t}^{i}(m_{j,t-1}^{2\text{nd}}, a^{t})$  or  $u_{j,t}^{i}(n_{j,t}^{i}(a^{t}), a^{t})$  on equilibrium), and let  $m_{i,t}^{1\text{st}}(x)$  be the second element  $(x_{j,t}^{i}(a^{t})$  on equilibrium). As a result, the profile of the messages  $m_{t}^{1\text{st}}$  becomes common knowledge.

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$$m_{j,t}^{1\mathrm{st}}(u) \neq \alpha_{i,t}^{i}\left(a^{t}\right) \times m_{j,t}^{1\mathrm{st}}(x) + \beta_{i,t}^{i}\left(a^{t}\right) \left(\mathrm{mod}\ p^{t}\right),\tag{S10}$$

then player *i* interprets  $\hat{\omega}_{i,t}(a^t) = P$ . Otherwise,  $\hat{\omega}_{i,t}(a^t) = R$ .

(b) Given player *i*'s history  $(m_i^{\text{mediator}}, (m_{\tau}^{1\text{st}}, a_{\tau}, m_{\tau}^{2\text{nd}})_{\tau=1}^{t-1}, m_t^{1\text{st}})$ , each player *i* takes action  $a_{i,t}$  simultaneously. If player *i* herself has not yet deviated, then player *i* takes  $a_{i,t} = r_{i,t}$  with

$$r_{i,t} = \begin{cases} y_{i,t}^{i}(a^{t}) - m_{j,t}^{1\text{st}}(x) \pmod{n_{i}} & \text{if } \hat{\omega}_{i,t}(a^{t}) = R, \\ r_{i,t}^{\text{punish}}(a^{t}) & \text{if } \hat{\omega}_{i,t}(a^{t}) = P. \end{cases}$$
(S11)

Recall that  $y_{i,t}^i(a^t) \equiv x_{i,t}^j(a^t) + r_{i,t}(a^t) \pmod{n_i}$  by (S5). By (S9), therefore, player *i* takes  $r_{i,t}^i(a^t)$  if  $\bar{\omega}_{i,t}(a^t) = R$  and  $r_{i,t}^{\text{punish}}(a^t)$  if  $\bar{\omega}_{i,t}(a^t) = P$  on the equilibrium path, as in  $\mu^*$ .

(c) Given player *i*'s history  $(m_i^{\text{mediator}}, (m_{\tau}^{1\text{st}}, a_{\tau}, m_{\tau}^{2\text{nd}})_{\tau=1}^{t-1}, m_l^{1\text{st}}, a_l)$ , each player *i* sends the second message  $m_{i,t}^{2\text{nd}}$  simultaneously. If player *i* herself has not yet deviated, then

$$m_{i,t}^{2nd} = \begin{cases} n_{i,t+1}^{i}(a^{t+1}) & \text{if } \hat{\omega}_{i,t}(a^{t}) = R, \\ \{\text{babble}\} & \text{if } \hat{\omega}_{i,t}(a^{t}) = P. \end{cases}$$

As a result, the profile of the messages  $m_t^{2nd}$  becomes common knowledge. Note that  $\bar{\omega}_t(a^t)$  becomes common knowledge as well on equilibrium path.

#### Incentive compatibility

The above equilibrium has full support: Since  $\bar{\omega}_t(a^t)$  and  $r_t(a^t)$  have full support,  $(m_1^{\text{mediator}}, m_2^{\text{mediator}})$  have full support as well. Hence, we are left to verify player *i*'s incentive not to deviate from the equilibrium strategy, given that player *i* believes that player *j* has not yet deviated after any history of player *i*.

Suppose that player *i* followed the equilibrium strategy until the end of period t - 1. First, consider player *i*'s incentive to tell the truth about  $m_{i,t}^{1\text{st}}$ . In equilibrium, player *i* sends

$$m_{i,t}^{1\text{st}} = \begin{cases} u_{j,t}^{i}(m_{j,t-1}^{2\text{nd}}, a^{t}), x_{j,t}^{i}(a^{t}) & \text{if } m_{j,t-1}^{2\text{nd}} \neq \{\text{babble}\}, \\ u_{j,t}^{i}(n_{j,t}^{i}(a^{t}), a^{t}), x_{j,t}^{i}(a^{t}) & \text{if } m_{j,t-1}^{2\text{nd}} = \{\text{babble}\}. \end{cases}$$

The random variables possessed by player *i* are independent of those possessed by player *j* given  $(m_{\tau}^{1\text{st}}, a_{\tau}, m_{\tau}^{2\text{nd}})_{\tau=1}^{t-1}$ , except that (i)  $u_{i,t}^{j}(a^{t}) = \alpha_{i,t}^{i}(a^{t}) \times x_{i,t}^{j}(a^{t}) + \beta_{i,t}^{i}(a^{t})$  (mod  $p^{t}$ ) if  $\bar{\omega}_{i,t}(a^{t}) = R$ , (ii)  $u_{j,t}^{i}(a^{t}) = \alpha_{j,t}^{j}(a^{t}) \times x_{j,t}^{i}(a^{t}) + \beta_{j,t}^{j}(a^{t}) \pmod{p^{t}}$  if  $\bar{\omega}_{j,t}(a^{t}) = R$ , (iii)  $n_{i,\tau}^{j}(a^{\tau}) = n_{i,\tau}^{i}(a^{\tau})$  if  $\omega_{i,\tau-1}(a^{\tau-1}) = P$  while  $n_{i,\tau}^{j}(a^{\tau}) = \tilde{n}_{j,\tau}^{i}(a^{\tau})$  if  $\omega_{j,\tau-1}(a^{\tau-1}) = R$ , and (iv)  $n_{j,\tau}^{i}(a^{\tau}) = n_{j,\tau}^{j}(a^{\tau})$  if  $\omega_{j,\tau-1}(a^{\tau-1}) = P$  while  $n_{j,\tau}^{i}(a^{\tau}) = \tilde{n}_{j,\tau}^{j}(a^{\tau})$  if  $\omega_{j,\tau-1}(a^{\tau-1}) = R$ .

Since  $\alpha_{i,t}^i(a^t)$ ,  $\beta_{i,t}^i(a^t)$ ,  $\tilde{u}_{i,t}^j(a^t)$ ,  $v_{i,t}^j(n, a^t)$ ,  $n_{i,t}^i(a^t)$ , and  $\tilde{n}_{i,t}^j(a^t)$  are uniform and independent, player *i* cannot learn  $\bar{\omega}_{i,\tau}(a^{\tau})$ ,  $r_{i,\tau}(a^{\tau})$ , or  $r_{j,\tau}(a^{\tau})$  with  $\tau \ge t$ . Hence, player *i* believes at the time when she sends  $m_{i,t}^{1\text{st}}$  that her equilibrium value is equal to

$$(1-\delta)\mathbb{E}^{\mu^*}\left[u_i(a_t)\mid h_i^t\right] + \delta\mathbb{E}^{\mu^*}\left[(1-\delta)\sum_{\tau=t+1}^{\infty}\delta^{\tau-t-1}u_i(a_t)\mid h_i^t\right],$$

where  $h_i^t$  is as if player *i* observed  $(r_{i,t}^{\text{punish}}(a^t))_{a^t \in A^{t-1}t=1}^{\infty}$ ,  $a^t$ ,  $(\bar{\omega}_{\tau}(a^{\tau}))_{\tau=1}^{t-1}$ , and  $r_{i,t}(a^t)$ , and believed that  $r_{\tau}(a^{\tau}) = a_{\tau}$  for each  $\tau = 1, \ldots, t-1$  with  $\mu^*$  with mediated perfect monitoring.

Alternatively, for each e > 0, for a sufficiently large  $N^t$ , if player *i* tells a lie in at least one element  $m_{i,t}^{1st}$ , then with probability 1 - e, player *i* creates a situation

$$m_{i,t}^{1\mathrm{st}}(u) \neq \alpha_{j,t}^{j}(a^{t}) \times m_{i,t}^{1\mathrm{st}}(x) + \beta_{j,t}^{j}(a^{t}) \pmod{p^{t}}.$$

Hence, (S10) (with indices *i* and *j* reversed) implies that  $\hat{\omega}_{j,t}(a^t) = P$ .

Moreover, if player *i* creates a situation with  $\hat{\omega}_{j,t}(a^t) = P$ , then player *j* will send  $m_{j,t}^{2nd} = \{\text{babble}\}$  instead of  $n_{j,t+1}^j(a^{t+1})$ . Unless  $\bar{\omega}_{j,t}(a^t) = P$ , since  $n_{j,t+1}^j(a^{t+1})$  is independent of player *i*'s variables, player *i* believes that  $n_{j,t+1}^j(a^{t+1})$  is distributed uniformly over  $\mathbb{Z}_{p^{t+1}}$ . Hence, for each e > 0, for sufficiently large  $N^t$ , if  $\hat{\omega}_{j,t}(a^t) = R$ , then player *i* will send  $m_{i,t+1}^{1st}$  with

$$m_{i,t+1}^{1\text{st}}(u) \neq \alpha_{j,t+1}^{j}(a^{t+1}) \times m_{i,t+1}^{1\text{st}}(x) + \beta_{j,t+1}^{j}(a^{t+1}) \pmod{p^{t+1}}$$

with probability 1 - e. Then, by (S10) (with indices *i* and *j* reversed), player *j* will have  $\hat{\omega}_{j,t+1}(a^{t+1}) = P$ .

Recursively, if  $\bar{\omega}_{j,\tau}(a^{\tau}) = R$  for each  $\tau = t, \ldots, t + T_t - 1$ , then player *i* will induce  $\hat{\omega}_{j,\tau}(a^{\tau}) = P$  for each  $\tau = t, \ldots, t + T_t - 1$  with a high probability. Hence, for  $\varepsilon_t > 0$  and  $T_t$  fixed in (S1) and (S2), for sufficiently large  $\bar{N}^t$ , if  $N^{\tau} \ge \bar{N}^t$  for each  $\tau \ge t$ , then player *i* will be punished for the subsequent  $T_t$  periods regardless of player *i*'s continuation strategy with probability no less than  $1 - \varepsilon_t - \sum_{\tau=t}^{t+T_t-1} p_{\tau}$ . ( $\sum_{\tau=t}^{t+T_t-1} p_{\tau}$  represents the maximum probability of having  $\bar{\omega}_{i,\tau}(a^{\tau}) = P$  for some  $\tau$  for subsequent  $T_t$  periods.) Equation (S4) implies that telling a lie gives a strictly lower payoff than the equilibrium payoff. Therefore, it is optimal to tell the truth about  $m_{i,t}^{1\text{st}}$ . (In (S4), we have shown interim incentive compatibility after knowing  $\bar{\omega}_{i,t}(a^t)$  and  $r_{i,t}$ , while here we consider  $h_i^t$  before  $\bar{\omega}_{i,t}(a^t)$  and  $r_{i,t}$ . Taking the expectation with respect to  $\bar{\omega}_{i,t}(a^t)$  and  $r_{i,t}$ , (S4) ensures incentive compatibility before knowing  $\bar{\omega}_{i,t}(a^t)$  and  $r_{i,t}$ .)

Second, consider player *i*'s incentive to take the action  $a_{i,t} = r_{i,t}$  according to (S11) if player *i* follows the equilibrium strategy until she sends  $m_{i,t}^{1\text{st}}$ . If she follows the equilibrium strategy, then player *i* believes at the time when she takes an action that her equilibrium value is equal to

$$(1-\delta)\mathbb{E}^{\mu^*}\left[u_i(a_t)\mid h_i^t\right] + \delta\mathbb{E}^{\mu^*}\left[(1-\delta)\sum_{\tau=t+1}^{\infty}\delta^{\tau-t-1}u_i(a_t)\mid h_i^t\right],$$

where  $h_i^t$  is as if player *i* observed  $(r_{i,t}^{\text{punish}}(a^t))_{a^t \in A^{t-1}t=1}^{\infty}$ ,  $a^t$ ,  $(\bar{\omega}_{\tau}(a^{\tau}))_{\tau=1}^{t-1}$ ,  $\bar{\omega}_{i,t}(a^t)$ , and  $r_{i,t}$ , and believed that  $r_{\tau}(a^{\tau}) = a_{\tau}$  for each  $\tau = 1, \ldots, t-1$  with  $\mu^*$  with mediated perfect monitoring. (Compared to the time when player *i* sends  $m_{i,t}^{1\text{st}}$ , player *i* now knows  $\bar{\omega}_{i,t}(a^t)$  and  $r_{i,t}$  on the equilibrium path.)

If player *i* deviates from  $a_{i,t}$ , then  $\bar{\omega}_{j,\tau}(a^{\tau}) = P$  by definition for each  $\tau \ge t + 1$  and  $a^{\tau}$  that is compatible with  $a^{t}$  (that is,  $a^{\tau} = (a^{t}, a_{t}, \dots, a_{\tau-1})$  for some  $a_{t}, \dots, a_{\tau-1}$ ). To avoid being minmaxed in period  $\tau$ , player *i* needs to induce  $\hat{\omega}_{j,\tau}(a^{\tau}) = R$  although  $\bar{\omega}_{j,\tau}(a^{\tau}) = P$ . Given  $\bar{\omega}_{j,\tau}(a^{\tau}) = P$ , since  $\alpha_{i,t}^{i}(a^{t})$ ,  $\beta_{i,t}^{i}(a^{t})$ ,  $\tilde{u}_{i,t}^{j}(a^{t})$ ,  $v_{i,t}^{j}(n, a^{t}) n_{i,t}^{i}(a^{t})$ , and  $\tilde{n}_{i,t}^{j}(a^{t})$  are uniform and independent (conditional on the other variables), regardless of player *i*'s continuation strategy, by (S10) (with indices *i* and *j* reversed), player *i* will send  $m_{i,\tau}^{1\text{st}}$  with

$$m_{i,\tau}^{1\text{st}}(u) \neq \alpha_{j,\tau}^{j}\left(a^{\tau}\right) \times m_{i,\tau}^{1\text{st}}(x) + \beta_{j,\tau}^{j}\left(a^{\tau}\right) \left(\text{mod } p^{\tau}\right)$$

with a high probability.

Hence, for sufficiently large  $\bar{N}^t$ , if  $N^{\tau} \ge \bar{N}^t$  for each  $\tau \ge t$ , then player *i* will be punished for the next  $T_t$  periods regardless of player *i*'s continuation strategy with probability no less than  $1 - \varepsilon_t$ . By (S3), deviating from  $r_{i,t}$  gives a strictly lower payoff than her equilibrium payoff. Therefore, it is optimal to take  $a_{i,t} = r_{i,t}$ .

Finally, consider player *i*'s incentive to tell the truth about  $m_{i,t}^{2nd}$ . Regardless of  $m_{i,t}^{2nd}$ , player *j*'s actions do not change. Hence, we are left to show that telling a lie does not improve player *i*'s deviation gain by giving player *i* more information.

On the equilibrium path, player *i* knows  $\bar{\omega}_{i,t}(a^t)$ . If player *i* tells the truth, then  $m_{i,t}^{\text{2nd}} = n_{i,t+1}^i(a^{t+1}) \neq \{\text{babble}\}$  if and only if  $\bar{\omega}_{i,t}(a^t) = R$ . Moreover, player *j* sends

$$m_{j,t+1}^{1\text{st}} = \begin{cases} u_{i,t+1}^{j}(m_{i,t}^{2\text{nd}}, a^{t+1}), x_{i,t+1}^{j}(a^{t+1}) & \text{if } \bar{\omega}_{i,t}(a^{t}) = R, \\ u_{i,t+1}^{j}(n_{i,t+1}^{j}(a^{t+1}), a^{t+1}), x_{i,t+1}^{j}(a^{t+1}) & \text{if } \bar{\omega}_{i,t}(a^{t}) = P. \end{cases}$$

Since  $n_{i,t+1}^{j}(a^{t+1}) = n_{i,t+1}^{i}(a^{t+1})$  if  $\bar{\omega}_{i,t}(a^{t}) = P$ , in total, if player *i* tells the truth, then player *i* knows  $u_{j,t+1}^{i}(m_{i,t+1}^{i}(a^{t+1}), a^{t+1})$  and  $x_{j,t+1}^{i}(a^{t+1})$ . This is sufficient information to infer  $\bar{\omega}_{i,t+1}(a^{t+1})$  and  $r_{i,t+1}(a^{t+1})$  correctly.

If she tells a lie, then player j's messages are changed to

$$m_{j,t+1}^{1\text{st}} = \begin{cases} u_{i,t+1}^{j}(m_{i,t}^{2\text{nd}}, a^{t+1}), x_{i,t+1}^{j}(a^{t+1}) & \text{if } m_{i,t}^{2\text{nd}} \neq \{\text{babble}\}, \\ u_{i,t+1}^{j}(n_{i,t+1}^{j}(a^{t+1}), a^{t+1}), x_{i,t+1}^{j}(a^{t+1}) & \text{if } m_{i,t}^{2\text{nd}} = \{\text{babble}\}. \end{cases}$$

Since  $\alpha_{i,t+1}^{i}(a^{t+1})$ ,  $\beta_{i,t+1}^{i}(a^{t+1})$ ,  $\tilde{u}_{i,t+1}^{j}(a^{t+1})$ ,  $v_{i,t+1}^{j}(n, a^{t+1})$   $n_{i,t+1}^{i}(a^{t+1})$ , and  $\tilde{n}_{i,t+1}^{j}(a^{t+1})$  are uniform and independent conditional on  $\bar{\omega}_{i,t+1}(a^{t+1})$  and  $r_{i,t+1}(a^{t+1})$ ,  $u_{i,t+1}^{j}(n, a^{t+1})$  and  $x_{i,t+1}^{j}(a^{t+1})$  are not informative about player *j*'s recommendation from period t + 1 on or player *i*'s recommendation from period t + 2 on, given that player *i* knows  $\bar{\omega}_{i,t+1}(a^{t+1})$  and  $r_{i,t+1}(a^{t+1})$ . Since telling the truth informs player *i* of  $\bar{\omega}_{i,t+1}(a^{t+1})$  and  $r_{i,t+1}(a^{t+1})$ , there is no gain from telling a lie.

Supplementary Material

## References

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